









3 For 1 Summits Day: 25 June 2012 **Fairmont Monte Carlo**

Main 3 Day Conference: 26 - 28 June 2012 The Grimaldi Forum, Monaco

> Over 1300 Attendees In 2011!



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The World's Largest Asset Management Event

Highlights for 2012

THE **INDUSTRY FLAGSHIP**

Bigger, Better & Still Innovating

With over 200 speakers, 1300+ delegates over 4 days, 75 different sessions, social events and structured networking - and an unrivalled 22 year track record of delivering the highest quality content and opportunities.

MORE CEOS

More CEOs & Business Heads

Come to where the global leaders meet and join top-level discussion

TOP LEVEL NETWORKING

4 Days Of Intense **Meeting Opportunities**

With over 170 fund selectors and over 1300 attendees, where else can you be sure of meeting all the top decision makers from around the world, in one place one time?

NEW SUMMITS DAY

Brand New 3 for 1 Summits Day Proposition

Access all three great Summits: Distribution, **Emerging Markets Investment & Product** Innovation for the price of 1

NEW **AGENDA FORMATS**

Innovative "Reality In The Boardroom" Format

Dynamic new format recreating the reality of top level decision-making.

Major Fund Management Leaders



Pierre Servant NATIXIS GLOBAL ASSET MANAGEMENT



Javier Marin Romano, Senior Executive Vice-President & Head of Global Private Banking, Asset Management & Insurance Asset Management & Insurance Division, BANCO SANTANDER



Elizabeth Corley ALLIANZ GLOBAL INVESTORS



Hendrik du INVESTEC ASSET MANAGEMENT



Member of the Executive
Committee, Global Head of Key
Account Management



Eric Helderle Director General
CARMIGNAC GESTION



Morten Nilsson Chief Executive NOW: PENSIONS



Grea Ehret CEO EMEA STATE STREET GLOBAL **ADVISORS**

Top Fund Selectors & CIOs



Executive Director, Fund Selection

MORGAN STANLEY PRIVATE
WEALTH MANAGEMENT



Office Group



Portfolio Manager, Global Best Ideas Multimanager Fund SKANDIA INVESTMENT



Mark Schindler Fund & Manager Selection Fa

PLUS Special Guest Speakers 2012



Prof. Marvin Zonis Professor Emeritus of Business Administration, Booth School of Business
UNIVERSITY OF CHICAGO



Pedro Simko Chairman & Chief Marketing SAATCHI & SAATCHI SIMKO



Greg B. Davies Head Of Behavioural Finance & Investment Philosophy BARCLAYS WEALTH



Dr. Mark Mobius TEMPI FTON EMERGING MARKETS GROUP

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Distribution Summit

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EAST CAPITAL













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SWISS FUNDS ASSOCIATION SFA



NEW 3-For-1 SUMMITS DAY - Monday 25th June 2012

Move Freely Between All Three Parallel Summits - For The Price of One

The Global Distribution Summit See Below The Emerging Markets Investment Summit See Below The Product Innovation Summit See p5

08.20 - Coffee & Registration - Don't Forget To Sign Up For NEW Fund Selector Lunch Tables - Spaces Are Limited

	08.20 - Coffee & Registration - Don't Forget To Sign Up F	For NEW F	Fund Selector Lunch Tables - Spaces Are Limited			
	GLOBAL DISTRIBUTION SUMMIT 2012		EMERGING MARKETS INVESTMENT SUMMIT 2012			
	New Parameters From Professional Fund Buyers & Sponsored by Advisors In The New Regulatory Environment BLACKROCK*		Latest Fund Prospects For Bonds, Equities, Commodities, FX From Asia, LATAM, MENA & CIS EAST CAPITAL			
09.25	Distribution Day 2012 Chairman Alex Hoctor-Duncan, Head of Sales, EMEA, BLACKROCK	09.30	Emerging Markets Investment Summit Chairman Marcus Svedberg, Chief Economist, EAST CAPITAL			
09.30	2012 SELECTOR REVIEW: PROFESSIONAL FUND BUYER & ADVISOR TRENDS Brand New Data On European Professional Fund Buyer And Advisor Trends 2012: Prospects For Active Vs Passive Products in The New Environment Shiv Taneja, MD, CERULLI	09.35	FROM THE LEGENDARY GLOBAL EXPERT ON EMERGING MARKETS The Global Economic Backforp To The Changing Balance Of Wealth And Power In Developed & Developing Markets Dr. Mark Mobius, Executive Chairman, TEMPLETON EMERGING MARKETS GROUP			
10.00	GLOBAL REGULATION AND THE NEW DEAL WITH THE PROFESSIONAL FUND SELECTOR What is The Client Getting For Their Fee, Access or Advice?: The Implications of Global Regulatory Changes On the Manufacturer /Professional Fund Buyer Relationship Moderated By: Rolland Meerdter, Founder, PROPINQUITY ADVISORS With Panel of Expert Fund Selectors & Asset Managers Michael Lodhi, MD, THE SPECTRUM IFA GROUP, Chairman, FEIFA Jean Francois Hautemulle, Head of Fund Selection, UNICREDIT PRIVATE BANK Adrian Weiss, Director, Investment Products & Advice, CITI CONSUMER GROUP Mark Schindler, Fund & Manager Selection, Equity, USS WEALTH MANAGEMENT & SWISS BANK Laurent Auchlin, Head of Open Architecture, LOMBARD ODIER DARIER HENTSCH & CIE Dan Kemp, Investment Director, SALTUS	10.00	EMERGING MARKET INVESTMENTS PERSPECTIVES FROM AROUND THE WORLD 2012 Unravelling The Short & Long-Term Development & Investment Prospects For Asia, Latam, CIS And MENA Global Discussion Introduced & Moderated By: Marcus Svedberg, Chief Economist, EAST CAPITAL With Expert Panel: Dr. Mark Mobius, Executive Chairman, TEMPLETON EMERGING MARKETS GROUP Julian Thompson, Head of Temriging Market Equities, AXA FRAMLINGTON Catherine Weir, MD, Global Head of Family Office Group, CITI JoonSung Kim, C/O, SAMSUNG ASSET MANAGEMENT Divya Mathur, Investment Manager, Global Emerging Markets MARTIN CURRIE			
10.45	Morning Coffee	10.45	Morning Coffee			
11.15	THE RISE OF INVESTMENT PLATFORMS A New Proposition For Fund Managers and End Clients: How Are They Responding To Different Models And Which Are The Likely Winners? 11.30 - 11.40: New Research: Platform Briefing Holly Mackay, Managing Director, THE PLATFORUM 11.40 - 12.15 Followed By Panel Of Platforms From Around Europe Moderated By: Edward Glyn, Director, Funds, EMEA, SWIFT With Panellists Jim Rotsman, Head of Investment Management, SKANDIA Thomas Albert, MD, OPPENHEIM ASSET MANAGEMENT Borja Largo, Global Partherships Director, eALLFUNDS Mark Elliott, Managing Director, Head of Sales Strategy, EMEA International Retail, BLACKROCK Final Panellist TBC	11.15	EMERGING MARKET ASSET ALLOCATION New Directions In Emerging Market Allocation Within The Wider Portfolio & The Implications For Funds Selection 11.30 - 11.40. New Asset Allocation Briefing Michel Meert, Senior Investment Consultant, TOWERS WATSON Followed By Expert Panel Moderated By: Baldwin Berges, Managing Director, SILK INVEST Win Expert Panel Moderated By: Mussie Kidane, Head of Fund Selection, PICTET Slim Feriani, CE/OCIO, ADVANCE EMERGING CAPITAL Jean-Marie Mercadal, CIO, Head of Multi-Mgmit & Asset Allocation, OFI Rick Lacaille, Global CIO, STATE STREET GLOBAL INVESTORS Magnus Bjorkman, Head of External Managers, SEB EMERGING MARKET DEBT & FIXED INCOME -			
12.20	SPECIAL GUEST BRAND & MARKETING INNOVATOR Lovemarks Pedro Simko, Chairman and CEO, SAATCHI & SAATCHI SIMKO + Opportunity To Join Pedro on The Saatchi & Saatchi Lunch Table	12.20	THE FIXED INCOME KEYNOTE 12.15 - 12.35: Emerging Market Debt - The New "Global": How Is EMD A Diversifier Versus Traditional Fixed Income?. Peter Marber, Chief Business Strategist For Emerging Markets Debt, HSBC GLOBAL ASSET MANAGEMENT, Graduate Faculty Member, COLUMBIA UNIVERSITY			
13.00	Networking Lunch: Including: Small- Group Fund-Selector Lunchtable Discussions – Limited Places – On The Day Sign Up Required - Plus Saatchi & Saatchi Hosted Table NEW RESEARCH		12.35 – 13.00 Followed by Discussion With Expert: Esther Chan, Emerging Markets Debt Portfolio Manager, ABERDEEN ASSET MANAGEMENT			
14.30	Trends In Global Product Development And Fees: Finding The Right Balance Between Business & Investor Needs Ed Moisson, Head of UK & Cross-Border Research, LIPPER, A Thomson Reuters Company WHOLESALE & SUBADVISORY IN THE NEW ERA OF	13.00	Networking Lunch: Spaces Are Limited Places – On The Day Sign Up Required Small - Group Regional Lunchtable Discussions Dr. Mark Mobius, Executive Chairman, TEMPLETON EMERGING MARKETS GROUP Esther Chan, Emerging Markets Portfolio Manager, ABERDEEN ASSET MANAGEMENT Peter Marber, Chief Business Strategist For Emerging Markets Debt, HSBC GLOBAL ASSET MANAGEMENT			
	Who Will Build The Outcome-Based Solutions: Asset Managers Or Distributors? Moderated By: Richard Romer-Lee, Managing Director; MORNINGSTAR INVESTMENT CONSULTING EUROPE	14.30	Graduate Faculty Member, COLUMBIA UNIVERSITY THE RETURN OF EMERGING MARKET EQUITIES Speaker Under Invitation			
15.45	MURRINGS TAR INVESTMENT CONSOLITING EUROPE Expert Panel Of Distributors & Sub-advisors: Andy Brown, Investment Director, Portfolio Management Group, (PMG) PRUDENTIAL Alistair Haney, Associate Director, Global Funds Desk, ZURICH FINANCIAL SERVICES Charlie Metcalfe, President, Europe, NIKKO ASSET MANAGEMENT Richard Haxe, Senior Managing Director, Head of EMEA Clients, ALLIANCEBERNSTEIN Afternoon Tea	15.00	NEW: CHINA INVESTMENT SPECIAL FOCUS Moderated By: Dr. "Ben" Zhang, MD, HAITONG INT. ASSET MANAGEMENT (HTIAM) In discussion with four China – Asia fund managers: Julie Zhu, Executive Director, International Business Department, HAITONG SECURITIES (the largest OFII broker)			
10.40	HNW, MULTI-MANAGER AND PRIVATE BANKING, WHOLESALE AND		Larry Zhang, Founding CEO, CIO, JT CAPITAL MANAGEMENT Final Panellist TRC			
	SUBADVISORY DEVELOPMENTS Charting Trends Towards Active Or Passive Solutions In The New Economic Environment	15.45	Afternoon Tea			
16.15	Moderator. Richard Garland, MD, Americas & Japan Client Group, INVESTEC ASSET MANAGEMENT With Panellists: Charlie Porter, Head Funds & Inv. Trusts, F&C GROUP Stephan Corsaletti, CEO, AA. ADVISERS Lee Freeman-Shor, Portifolio Manager, Global Best Ideas Multimanager Fund, SKANDIA INVESTMENT GROUP Juan Luis Garcia, CIO, INVERSIS GESTION Roger Bacon, MD, Head of Managed Investments, Asia Pacific, CITI PRIVATE BANK	16.15	SPECIAL FOCUS: EMERGING MARKET FUNDS BUSINESS NEW RESEARCH 16.15 - 16.25: Emerging Market Bridges: New Research In The Big Picture Opportunities & Threats Story Unfolding In Emerging Markets Daniel Enskat, MD, STRATEGIC INSIGHT 16.25 - 17.00: Followed By Expert Panel Discussion RELIANCE Speaker to be announced, FULLERTON Speaker to be announced Denise Voss, Vice Chairman, International Affairs, ALFI			
17.00	PPORTUNITIES AND CHALLENGES IN MAXIMISING GLOBAL DISTRIBUTION Moderated By: David Russell, Asia Pacific Head of Securities & Fund Services, Global Transaction Services, CITI With Panel Of Expert Asset Managers: Jamie Hammond, CEO, Europe, FRANKLIN TEMPLETON INVESTMENTS Rob Lay, MD, Head of Distribution Pathers, Europe & Middle East, UBS GLOBAL ASSET MANAGEMENT Richard Mountford, Global Head of Intermediary Distribution, SCHRODERS Lionel Aeschlimann, Managing Pather Member of Executive Committee, MIRABAUD & CIE	17.00	Mathieu Maurier, Global Head of Sales & Relationship Management, SOCIETE GENERALE SECURITIES SERVICES EMERGING MARKET WEALTH What Do Major Fund Selectors & Advisors From The Key Emerging Markets Want And How To Deliver It Moderated By: Baldwin Berges, CEO, SILKINVEST With Panellists: Matthew Weisser, Head of Fund & Portfolio Solutions Distribution, Europe, Middle East & Africa, STANDARD CHARTERED Speaker to be announced EUROBANK EFG Luca De Blasi, Senior Vice President - Head Multimanagement & Fund Selection, BSI SA Alexandros Tsoukopoulos, Senior Director, EUROBANK EFG ASSET MANAGEMENT MFMC			
17.45		Of Summits				
19.00 - 24.00	White Night Welcome Beach Party At La Spaggia Beach Join us for an evening with the Derivatives, great bot, full dimeral and drinks, on the stunning Monaco beach Sponsored By Sponsored By Services Sponsored By Services Sponsored By Services					

White Night Welcome Beach Party At La Spaggia Beach
Join us for an evening with the Derivatives, great bbg (full dinner) and drinks, on the stunning Monaco beach
Dress code: White beach casual (flip flops provided) 19.00 - 22.00 - FundForum International 2012 Fund Selector Only Dinner at the Fairmont Hotel - Sponsored by BLACKROCK

19.00

Main Conference Day One - Tuesday June 26th 2012 LEADERSHIP IN TIMES OF UNPRECEDENTED UNCERTAINTY Registration & Coffee 07.50 - 08.45 07.50 **Fund Selector** YOUR BREAKING NEWS BREAKFAST BRIEFINGS 08.00 How Has The Global Asset Management Industry Performed And Rethinking Accumulation & De-cumulation Phases In Institutional DC & Similar Savings Products 08.40 What Is The Growth Forecast For Professionally Managed Assets Under Different Scenarios? Shiv Taneja, Managing Director, CERULLI ASSOCIATES Dr David Blake, Professor of Pension Economics, CASS BUSINESS SCHOOL, City University, & Director, THE PENSIONS INSTITUTE Chairman's Welcome 08.40 Tom Brown, Partner & Head of Investment Management EMA, KPMG LLP REALITY IN THE BOARDROOM 1 - INDUSTRY LEADERS ON THE FUTURE OF FUND MANAGEMENT How To Address Customers, Products, Remuneration, Costs & Consolidation In An Era Of Extreme Regulatory, Economic and Political Uncertainty In A New Rapid Response Format With Game-Changing CEOs: Greg Ehret, CEO, EMEA, STATE STREET GLOBAL ADVISORS Hendrik du Toit, CEO, INVESTEC ASSET MANAGEMENT, Roderick Munsters, CEO, ROBECO Jim McCaughan, CEO, PRINCIPAL GLOBAL INVESTORS, Massimo Tosato, Executive Vice Chairman, SCHRODERS Respected Industry Advisory Board & Fund Selector Community 08.45 Jamie Hammond, CEO, Europe, FRANKLIN TEMPLETON Thomas Rüschen, Member of the Executive Committee, Global Head of Key Account Management, DWS Rapid Response Question Master: Jervis Smith, Managing Director, Global Head of Client Executive, Global Transaction Services, CITI CEOs Will Have A Minute To Answer Each Question Ending In A Yes/No or Understanding How The Forces Reshaping Today's Institutional Investors Are Driving Change In Their Asset Management Needs: Identifying The Arising Business Opportunities And Winning Product Strategies For The Agile Asset Manager François Marion, CEO, CACEIS INVESTOR SERVICES 09.30 NEW RESEARCH IN POLITICS & ECONOMICS The Geo-Political Outlook 2012: A New Global Order And Set Of Alliances Emerges Marvin Zonis, Professor Emeritus of Business Administration, THE UNIVERSITY OF CHICAGO BOOTH SCHOOL OF BUSINESS 10.00 10.45 Mornina Coffee Evolving Distribution Models In Investment Management: Challenges And Opportunities For Growth 11.30 Nicholas Griffin, Partner, European Head of KPMG Global Strategy Group - Financial Services, KPMG LLP REALITY IN THE BOARDROOM 2 - WHERE INVESTMENT RETURNS MEET BUSINESS STRATEGY Where Are The Investment Returns Going To Come From And What Are The Long Term Implications For How Asset Management Businesses Are Managed? 12.10 -12.15 Introduced & Moderated By: 11.40 Neeraj Sahai, Managing Director, Global Head of Securities & Fund Services, Global Transaction Services, CITI In Discussion With Influential Leaders & Strategists: Giordano Lombardo, Group CIO, PIONEER INVESTMENTS Wendy Cromwell, Co-CEO, Asset Allocation, WELLINGTON MANAGEMENT Mussie Kidane, Head Of Fund Selection, PICTET Jose Antonio Blanco, CIO, UBS GLOBAL ASSET MANAGEMENT Joseph Linhares, Head of iShares EMEA, BLACKROCK BLUESKY 2012: CAN WE MANAGE THE BIOLOGY OF RISK TAKERS? From The Successful Wall Street Trader Turned Cambridge Neuroscientist & Author Of The Just-Released, "The Hour Between Dog And Wolf: Risk Taking, Gut Feelings And The Biology Of Boom And Bust" John Coates, Senior Research Fellow in Neuroscience & Finance, Judge Business School, CAMBRIDGE UNIVERSITY **NETWORKING LUNCH PROGRAMME - Sponsored by** 13.00 Stream B NEW PRODUCT DEVELOPMENT Multi-Asset Allocation Chaired by: Clara Dunne Snr Country Officer Ireland, CACEIS INVESTOR SERVICES Stream D - NEW: COUNTRY DISTRIBUTION ROUNDTABLES Luxemburgish & German-Speaking Europe Chaired by: Serge Weyland Stream A NEW: REGULATION, DISTRIBUTION & OPERATIONS Keith Hale, Global Head of Transfer Agency MULTIFONDS 14.05 - 14.25 The Spotlight Theatre An Informal Q&A with John Coates, Senior Research Fellow Stream C TOP PERFORMING FUND SHOWCASE Niche Fund Showcase With Selector Feedback Hd of Regional Coverage, US/UK CACEIS INVESTOR SERVICES In Association With: THE 300 CLUB New Thinking On Creating A Consistent Asset With Commentary From Our Panel Of Fund Selectors: Luca De Biasi, SVP Head, Multimanagement & Fund Selection, BSI SA Juan Luis Garcia, C/O, INVERSIS GESTION Practical Implementation Issues Of UCITS 4: Practical Implementation Issues Of UCITS 4: Addressing KID, New Risk Management Demands, Master Feeder Issues, Management Company, Passport And Crossborder Merger Issues Moderator: Nathalie Dogniez, Head of Investment Management Practice KPMC_UXEMBOURG Allocation Culture In Multi-Asset Product Development: Spotting Dangerous And Irrational Investment Behaviour Trends In Multimanager FoFs & Private Banking FoFs 14.35 - 14.45: Fund 1 Markets In German Speaking Europe Albert Reiter, MD. E-FUNDRESEARCH.COM NEW RESEARCH Amin Rajan, CEO, CREATE RESEARCH Expert CIO Panel Saker Nusselbeh, Board Director & Head of Investment, HERMES FUND MANAGERS LTD JAN STRAMMAN, CIO, LOMBARD ODIER DARIER HENTSCH & CIE ANDRE SINDARIES (CI) World Equity Income Fund Stephen Docherty, Head of Global Equity ABERDEEN ASSET MANAGEMENT

in Neuroscience & Finance, Judge Business School, CAMBRIDGE UNIVERSITY

Day 1

Networking &

Features

Reality In The Boardroom -How It Works

· Questions Will Come From Our

Key Issues To Be Covered Include Customers, Products, Remuneration, Costs & Consolidation.

Bull Or Bear Or Number. The Audience Will Be Asked To Vote

For The CEO They Think Is The Most Polished. And Most Transparent

Networking Lunch Programme

MEET THE CEO LUNCH TABLES Sign Up At Registration
Limited Numbers

13.40 - 14.05 The Spotlight Theatre An Informal Q&A with Marvin Zonis, Professor Emeritus of Business Administration, UNIVERSITY OF CHICAGO BOOTH SCHOOL OF BUSINESS

Niche Strategy Showcase Day 1

Five funds have ten minutes each to present their strategy's edge in front of a fund selector panel and the audience. NEW:Small Group Fund Follow-Up

Discussions after funds presentation. We still have a couple of slots left on

Day 1 & 2. Contact helen.lowe@informa.com

for more details

"An excellent event Kwame S. Omar Gadsby, CFA
Head of Fixed Income, Fund Selection
CREDIT SUISSE AG

	Small Group Fund Follow-Up Discussions						
Afternoon Tea - FUND SELECTOR ASSET MANAGER SPEED NETWORKING							
Stream B NEW PRODUCT DEVELOPMENT DC Products Passive & ETF	Stream C NEW STRATEGY RESEARCH Dividend Funds Credit HFs & Alternative UCITS	Stream D DISTRIBUTION WORKSHOPS EXTENDED UK FOCUS: Europe's Fee/Advice Testing Lab					
16.30 - 16.40: NEW DC RESEARCH Dr David Blake, Professor of Pension Economics, CASS BUSINESS SCHOOL, City University, &	Equity Dividend Funds Demystifying Equity Income Strategies: New Prospects For Dividend Funds	UK Advisors Become Institutional Buyers & Producers Understanding The New Institutional Advisory					

14.45 - 14.55: Fund 2
Asian Consumption Capability
Rob Lay, MD, Head of Distribution Partners, EMEA
UBS GLOBAL ASSET MANAGEMENT

14.55 - 15.05; Fund 3

thc

15.05 - 15.15: Fund 4

Global Absolute Return Strategies Fund Speaker TBC, STANDARD LIFE INVESTMENTS

15.15 - 15.25: Fund 5 he Strategies with Commodities David Pinkerton, CIO, FALCON PRIVATE BANK

15.25 - 16.00: NEW:

Dr. Thomas Schüssler

Head of Global Equities, DWS

New Research Into The Directions And

Applications Of Credit Strategies In The Portfolio Tim Kasta, Partner, DCI

	PAICA, MIFID & AIFM	DC Products Passive & ETF	l	
16.30	Special Focus US Regulation: FATCA Managing The Impact Of The New US Regulations On Global Distribution & Operations Moderator: Stephane Janin,	16.30 - 16.40: NEW DC RESEARCH Dr David Blake, Professor of Pension Economics, CASS BUSINESS SCHOOL, City University, & Director, THE PENSIONS INSTITUTE		
16.55	Head of International Affairs, AFG With Panellists: Ed Neeck, Head of Risk Management, Wordwide Securities Services, J.P. MORGAN Richard Hinton, Director, KPMG LLP Florence Fontan, Head of Public Affairs, BNP PARIBAS SECURTIES SERVICES Gregory P. Dulski, Corporate Counsel, FEDERAITED INVESTORS INC	16.40 - 17.20: Followed By Panel Discussion Objective View Of Short Term Costs Vs Long Term Outcome For The End Client In DC Products Moderated by: Claude Kremer, President, EFAMA With Panellists: Stacy Schaus, EVP, DC Practice Leader, PIMCO		
		Morten Nilsson, Chief Executive, NOW: PENSIONS Emma Douglas, Partner, UK Leader for Workplace Savings, MERCER		
	AIFM & MIFID The Rise Of Consumer Protection And The Implications For Fund Managers And Distributors Moderator: Martin Vogel, CEO, MDO SERVICES Panellists: Sandrine Leclerca. Head of Strategic	PASSIVE FUNDS & ETFS The Strengths & Weaknesses Of Different Passive Fund Structures. Which Will Be The Investor Product Of Choice Going Forward And How Will It Be Used In The Portfolio?		

Developments - Fund & Banking,

BAKER & McKENZIE

Niraj Vyas, Financial Planning Director GUARDIAN WEALTH MANAGEMENT Sean Pairceir, Partner, Head, Regulatory Strategy Group, BROWN BROTHERS HARRIMAN

Edouard Viellefond, MD, Regulation Policy & International Affairs Division, AMF Bill Scrimgeour, Global Head of Regulatory & Industry Affairs, HSBC SECURITIES SERVICES

With Panellists

14.30

15.15

15.40

17.20

18.10

Asset Manager to be confirmed

Chris Edge, Head of Luxembourg, J.P. MORGAN

Frédéric Pérard, Regional Head, Luxembourg & Offshore Centres, BNP PARIBAS SECURITIES SERVICES Holger Sepp, Co-Head & General Manager,

Germany, CACEIS INVESTOR SERVICES
Olivier Renault, Country Manager, Luxembourg,
SOCIETE GENERALE SECURITIES SERVICES

New Operating Models For The Investment

Management Industry

Drew Douglas, Co-Head

HSBC SECURITIES SERVICES

Stream A REGULATION, DISTRIBUTION & OPERATIONS

Anne Richards, CIO, ABERDEEN ASSET MANAGEMENT

Brian Fleming, Head, Multi-Asset Risk & Structuring, STANDARD LIFE INVESTMENTS Claudio Foschi, Head of Global Strategies & Total Return, EURIZON CAPITAL Open Q&A

Investment Flows, Currency Wars & European

Crises: Unpicking The FX Markets In 2012. Simon Derrick, Hd, Currency Strategy Tean THE BANK OF NEW YORK MELLON

17.20 - 17.40 - NEW RESEARCH BRIEFING Kate Hollis, Global Head of Fixed Interest & Alternatives, Fund Research, S&P CAPITAL IQ

Followed By In-Depth Discussion With Debbie Fuhr, Partner & Co Founder, ETF GLOBAL INSIGHT Markus Kaiser, CEO, VERITAS INVESTMENT Two ETF/Index Funds TBC

ALTERNATIVE UCITS & HEDGE FUNDS Creating Successful Hedge Fund Products &
Alternative UCITs: Managing Internal Fee Conflicts
And External Expectations

17.20 - 17.40: NEW RESEARCH Antony John, CEO, FUNDQUEST 17.40 - 18.10: Followed By Panel Discussion Moderator: Sophie Van Straelen, President, ASTERIAS LTD

Panellists: Laurent Auchlin, Head of Open Architecture, LOMBARD ODIER & CIE Paul Holmes, Head of Fund Distribution, BANK OF AMERICA MERRILL LYNCH (UK) Final Panellist TBC

UK Advisors Become
Institutional Buyers & Producers
Understanding The New Institutional Advisory
Buyer From He Group's To DFMs
Moderator: Holly MacKay, MD, THE PLATFORUM
Panellists: Richard Romer-Lee, Managing Director,
MORNINGSTAR INVESTMENT
CONSULTING EUROPE
John Porteous, Director, Financial Management,
RSM TENON
Andrew Fisher, CFO, TOWRY GROUP
Roger Sanders, MD, LIGHTHOUSE GROUP
Sturaf Dyer, Head of Intermediary Acquisitions,
CLOSE BROTHERS ASSET MANAGEMENT

14.40 -15.20: Fund Selector Panel

Moderated By: Frank Alexander de Boer, CEO,

MAX.XS FINANCIAL SERVICES AG

With 6 Selectors & Platforms

Harald Eggar, CIO, ERSTE-SPARINVEST
Markus Kaiser, CIO
VERITAS INVESTMENT

Christophorus Lehman, Fund Analyst &

FoF Manager
RAIFFEISSEN CAPITAL MANAGEMENT

Christian Hille, Head of Multi-Asset, DWS
Stefan Molter, MD, Head of Product Management
SAL OPPENHEIM PRIVATE BANK

The UK Post-RDR NEW RESEARCH UK Retail Fund Distribution In The Post-RDR World Bella Caridade-Ferriera, Director, FUNDSCAPE

Followed By Panel Discussion

Panellists:
David Ferguson, CEO, NUCLEUS David Norman, Co-Founder, TCF INVESTMENTS Verona Smith, Head of Proposition, COFUNDS Jasper Berens, MD, Head of UK Sales J.P. MORGAN ASSET MANAGEMENT Final Panellist TBC

Fund Selector/ Asset Manager Speed Networking

15.45 - 16.20 Meet Fund Selectors Fast! You will be able to swap business cards and briefly explain your strategy before moving onto the next contact. You will have the opportunity to meet with over 10 investors during the session!

"The speed networking innovation and fund selector sessions were great- I was surprised at the openness of the speakers'

Global Head of Fund Distribution

""A great opportunity to network and learn about other company strategies on a global basis" Head of Multi Management UNION INVESTMENT INSTITUTIONAL GmbH

			ce Day Two - Wednesday				
07.50		BECOMING AN ACTIV	/E PART OF THE GLOBAL SAVIN	GS SOLUTION			
07.50		DEED TO DEED B	Registration & Coffee	octors & Advisors Only)			
08.45	PEER-TO-PEER BREAKFAST BRIEFING: (For Fund Selectors & Advisors Only) Advanced Manager Selection: To What Extent Should Corporate Soft Factors Influence Decision Making? Anthony John, CEO, FUNDQUEST						
08.40	Chairman's Opening Introduction Margaret Harwood-Jones, Head of Client Segment, Asset Managers & Alternative Investment Managers, BNP PARIBAS SECURITIES SERVICES						
08.45	GUEST ECONOMIC ADDRESS Global Economic Prospects: Navigating Between Financial Turmoil And Geo-Political Risk Willem Buiter, Chief Economist, CITI						
09.15	REALITY IN THE BOARDROOM 3: FUND MANAGEMENT CONSOLIDATION AND THE LATEST TRENDS IN M & A Expert Panel Moderated By: Jean-Baptiste de Franssu, Chairman, INCIPIT With A Panel of Experts Javier Marin Romano, Senior Executive Vice-President and Head of Global Private Banking, Asset Management and Insurance Division, BANCO SANTANDER Pierre Servant, CEO, NATIXIS GLOBAL ASSET MANAGEMENT						
10.00	Eric Helderle, Director General, CARMIGNAC GESTION Martin Gilbert, CEO, ABERDEEN ASSET MANAGEMENT THINKING OUTSIDE THE BOX: WHAT WOULD BRANDS LIKE FACEBOOK, GOOGLE & APPLE DO IF THEY WERE AN ASSET MANAGER? A Process For Creating New Asset Management Models Based Upon The Latest Academic Research On Innovation & Creativity						
			ef Inspiration Officer, DIALOGUES INCUBAT				
11.30	Morning Coffee REALITY IN THE BOARDROOM 4: BECOMING PART OF A CREDIBLE LONG-TERM SAVINGS PRODUCT SOLUTION: UCITS & DC How Can We Create A Valued Long-Term Savings Product Of Choice For Customers? 11.30 – 11.40 Introduction & Moderated by Thomas Seale, CEO, EUROPEAN FUND ADMINISTRATION (EFA) 11.40 – 12.20 Followed by Panel Discussion Elizabeth Corley, Global CEO, ALLIANZ GLOBAL INVESTORS Guillaume Prache, MD, EUROINVESTORS, Giobal CEO, ALLIANZ GLOBAL INVESTORS Guillaume Prache, MD, EUROINVESTORS, Gravities & Markets Stakeholder Group, ESMA Allan Polack, CEO, NORDEA SAVINGS & ASSET MANAGEMENT Todd Ruppert, President, T ROWE PRICE INTERNATIONAL INVESTMENT SERVICES Francis Jackson, EMEA Regional Executive, Worldwide Securities Servicess, J.P. MORGAN						
12.20		The Renowned H	CTIVES: THE ASSET MANAGEMEN ledge Fund Player On The Ups & Downs Of Manny Roman, CEO, GLG PARTNERS y Leading Advisor: Andrew Fisher, CEO, TO	Industry Fortunes			
13.00			NETWORKING LUNCH PROGRAMME Le Putin 2012: The Myth And Reality Of Investrosted by: Barbara Rupf Bee, CEO, RENAISSA		4-		
	Stream A REGULATION & DISTRIBUTION OPERATIONS - Outsourcing - Nordic Region	Stream B RISK NEW: CEO Long-Term Scenario Planning - Risk In The Portfolio	Stream C MANAGER SELECTION & FUND SHOWCASE Niche Strategy Discussions With Fund Selector Feedback	Stream D NEW: INNOVATION WORKSHOPS NEW: Human Capital NEW: Gen Y 15-45	3rd Annual EFAMA CEO & REGULATOR FORUM		
14.30	Industry Outsourcing Trends In An Uncertain Economic Environment Christian Bolanos Senior Vice President, Outsourcing Discipline, BROWN BROTHERS HARRIMAN	Creating Business Resilience in Volatile Times: Leaders' Long-Term Product Planning For Re-Risking The Business Introduced & Moderated By Amin Rajan, CEO, CREATE RESEARCH With CEO Panel Patrick Rudden, CEO & Head, Blend Strategies ALLIANCEBERNSTEIN	Finding Exposures In Difficult Markets: Which Funds Or Vehicles? Moderator. Henriette Bergh, Exec. Dir. Fund Selection, MORGAN STANLEY PRIVATE WEALTH MANAGEMENT In Discussion With Jean-Francois Hautemulle, Head of Fund Selection, UNICREDIT Bernard Aybran Deputy CEO & CIO, Multi-Manager Portfolio, INVESCO	Global Trends in Human Capital: Recruit, Retain, Reward NEW RESEARCH Shiv Taneja, MD, CERULLI ASSOCIATES Followed By Panel Discussion How Are Asset Managers Overcoming The Challenges In Recruiting, Retaining And Rewarding Top Talent In The Current Economic Climate? Moderator: Iain Clarke, Head of Asset Management, EMEA, CHESTERWOOD INTERNATIONAL	Closed Door Session For EFAMA Members CEOs By Invitation Only An interactive session between a panel of senior representatives from Key National Regulators in Europa & CEOs representing Corporate Members of EFAMA. National Regulators: France: Edouard Vieillefond, MD, Regulation Policy & International Affairs Division, AFG Jean-Marc Goy, Coursel for International Affairs COMMISION DE SURVEILLANCE DU SECTEUR FINANCIER - CSSF Other Regulators TBC Moderator: Tom Brown, Pather & Head of		
15.00	Nordic Region: NEW RESEARCH Nordic Fund Selector Preferences In Retail & Institutional Markets	Jim McCaughan, CEO, PRINCIPAL GLOBAL INVESTORS Stephen N. Potter, President & Global CEO, NORTHERN TRUST ASSET MANAGEMENT Final Panellist TBC	Mark Schindler, Fund & Manager Selection, Equity, UBS WEALTH MANAGEMENT & SWISS BANK Lee Freeman-Shor, PM, Global Best Ideas Multimanager Fund, SKANDIA INVESTMENT GROUP Caspar Rock, C/O, ARCHITAS 14.55-15.10: Open Q&A	Panellists Rob Lay, MD, Head of Distribution Partners, Europe & Middle East, UBS GLOBAL ASSET MANAGEMENT Jasper Berens, MD, Head of UK Sales, J.P. MORGAN ASSET MANAGEMENT Final Panellist TBC	Investment Management EMA, KPMG LLP With EFAMA CEO Forum Participants: Naim Abou-Jaoude, CEO & Chairman, DEXIA ASSET MANAGEMENT Barbara Rupf Bee, CEO, REANISSANCE ASSET MANAGERS Mathias Bauer, CEO, RAIFFEISEN CAPITAL MANAGEMENT Christian Dargnat, CEO, BNP PARIBAS ASSET MGMT Laurent Ramsey, CEO, PICTET FUNDS		
15.30	Niklas Tell, Partner, TELL MEDIA GROUP Followed By Panel Discussion Ulla Frimor Agesen, Head of Manager Selection NYKREDIT ASSET MANAGEMENT Matthias Hagen, Head, Manager Research, SEB WEALTH MANAGEMENT Jauri Hakka, Exec, Dir, Head of Fund Selection, NORDEA SAVINGS & ASSET MANAGEMENT Allan Moller, Snr, Fund Analyst, DANSKE CAPITAL WEALTH MANAGEMENT Jim Rotsman, Head of Investment Management, SKANDIA Open Q&A	Risk In The Portfolio New Developments in Portfolio Risk: NEW RESEARCH Hal Ratner, CIO, European Investment Advisory, Investment Menagement Division, MORNINGSTAR With Expert Panelists: Brian Fleming, Head of Multi-Asset Risk and Structuring STANDARD LIFE INVESTMENTS Luca De Biasi, SVP Head, Multimanagement & Fund Selection, BSI SA Jose Antonio Blanco, CIO, UBS GLOBAL ASSET MANAGEMENT Paul Hughes, Head of Risk Management, MARTIN CURRIE Final Panelilist TBC	Starts 15.10 NEW NICHE STRATEGIES FUNDS SHOWCASE 2 Plus: NEW: Small Group Fund Follow-Up Discussions With Commentary From Fund Selectors From The Session Above 15.10 - 15.20: Fund 1 Absolute Return Luca Sibani, Head of Discretional & Total Return Management, EPSILON 15.20 - 15.30: Fund 2 Asia Long-Term Unconstrained (ALTU) Dominik Issler, Country Head, Switzerland, MARTIN CURRIE 15.30 - 15.40: Fund 3 15.40 - 15.50: Fund 4 15.50 - 16.20 NEW: Small Group Fund	NEW: GEN Y INNOVATION Global Innovation Research: Reaching Generation 15-45 If The Majority of Asset Manager Clients Are Over 45 How Can The Asset Manager Gain/ Regain The 15-45 Relationship & Add Value? Daniel Enskat, MD STRATEGIC INSIGHT	Laurent Ramsey, CEO, PICTET FUNDS Juan Alcaraz, CEO, ALLFUNDS & SANTANDER ASSET MANAGEMENT ROderick Munsters, CEO, ROBECO Allan Polack, CEO, NORDEA SAVINGS & SASET MANAGEMENT Todd Ruppert, President & CEO, TROWE PRICE GLOBAL INVESTMENT SERVICES Massimo Tosato, Executive Vice Chairman SCHRODERS Alain Dromer, CEO, AVIVA INVESTORS (other CEO's TEC) EFAMA: Peter De Proft, Director General, EFAMA Claude Kremer, President, EFAMA Administrator Advisors: Mark Garvin, Chairman for Treasury & Securities Services, International, J.P. MORGAI Patrick Colle, CEO, BNP PARIBAS SECURITIES SERVICES Consumer Advocate: Guillaume Prache, EUROINVESTORS & Chairman of the ESMA Securities & Chairman o		
16.20	4		Follow-Up Discussions Afternoon Tea		Graneriolider Group		
16.50	Afternoon Tea AFTERNOON KEYNOTE PLENARY SESSION - NEW DIRECTIONS IN BEHAVIOURAL INVESTMENT MANAGEMENT: New Directions In Behavioural Investment Management: Efficient Alternatives In Portfolio & Risk Management Greg B. Davies, Head Of Behavioural Finance & Investment Philosophy, BARCLAYS WEALTH, & Arnaud de Servigny, Global Head of Discretionary Portfolio Management and Investment Strategy, DEUTSCHE BANK PRIVATE WEALTH MANAGEMENT, Adjunct Prof of Finance, IMPERIAL COLLEGE BUSINESS SCHOOL, London 17.30 - 17.45: Audience Feedback & Q&A						
19.00	Fundforum International Gala Evening Monte Carlo Beach Club Enjoy A Buffet Dinner, Drinks & Entertainment, At The Home Of Monte Carlo's Art Deco Olympic Swimming Pool & 1920s Beach Club Hosted By INVESTOR SERVICES FINESTOR SERVICES						

Day 2&3 Networking & Fund Selector **Features**

Interactive Experience: Learn What It Is Like To Be Your Customer: Would You Buy Your Fund And Why?

In this brand new session, our three experts will guide you through your customer's experience and help you decide the steps that need to be taken to improve your offering.

Meet The CEO/ VIP Lunch Tables

Limited Space Available Sign Up First Thing In The Morning

ABERDEEN ASSET MANAGEMENT

• Laurent Ramsey, CEO, PICTET

• Christian Dargnat, CEO,
BNP PARIBAS ASSET MANAGEMENT

anager Selection Session With Niche Strategy Showcase Day 2

After a Manager Selection Discussion with five of the biggest names in fund selection, four funds have ten minutes each to present their strategy's edge in front of the fund selector panel and the

audience.

NEW: Small Group Fund Follow-Up
Discussions after funds presentation
We still have a couple of slots left on Day 1 & 2.

Contact helen.lowe@informa.com for more details

Best-In-Class Case Online Studies: Learn How To Engag with Your Customers Of The Future

Take four of the world's most innovative online offerings in finance and learn what makes their customers so engaged.

Special Focus Nordic Region

Five top Nordic fund selectors in retail and private banking markets discuss their latest approaches in how they choose their funds. As renowned innovators, where the Nordic thinking goes, everyone else follows

Main Conference Day Three

Thursday June 28th 2012

The Future Customer Forum

How To Engage With Your HNW & Retail Customers Of The Future?

A Day Of Creative Strategic Thinking For Incumbent Asset Managers On Innovative Communication, **Product & Distribution Strategies**

The 2nd Annual FundForum International 07.00 Survivors Run Get Out Into The Blue And Join The Morning Coastal Run Up, Down and Along The Stunning "Sentier De Douaniers"; 08.00

Chairman
Andrew Fisher, CEO, TOWRY GROUP 09 10

EFAMA CEO FORUM DEBRIEF - REVIEW 2012:

FUTURE PROSPECTS FOR CONSUMERS
On the previous day, over 20 CEOs and National European Regulators
met for their annual CEO Forum at Fund Forum International. Today we review the main conclusions of this annual meeting and highlight the continuing focus on improving the outcomes for the end-consumer and how this is going to be achieved by asset managers and their partners



Claude Kremer President EFAMA

THE MORNING JAM... THE CUSTOMER EXPERIENCE WORKSHOP

The Consumer Genetics Of The Wealth Customer Of The Future: The Structure Of The Modern Financial Customer Journey

Have You Ever Stopped To Think What Are You Selling? Or Taken Time To Understand Why A Customer Buys A Product Or Invests In A Brand? In This Energising 75 Minute Interactive Wake-Up Call For Asset Managers, You Will Chart The Ideal Customer Journey Through Your Business And Learn How To Develop Engagement & Trust Across Customer Communities

 Analyse The Pressure Points In The Financial Purchases Made By Wealth Investors Understand The Differentiators Between Why HNW's Buy Financial And Non-Financial Products

How To Use Emotional Intelligence Versus Corporate Intelligence

 Learn How To Position The Intangible And Make Comparisons With Other Industries - Particularly In The Luxury Goods Sector



09.30

09.40

10.55

11.25

12.25

13.00

Consumer Experience Experi Chris Garthwaite, CEO, CGA EXPERIENCE

Independent Wealth Management Research Expert: Sebastian Dovey, Managing Partner SCORPIO PARTNERSHIP



Leading Private Wealth Practitioner. Richard Bruens Global Head, Private Wealth Management ABN AMRO PRIVATE BANKING INTERNATIONAL

Finally You Will Look At How To Turn This Knowledge Into A Commercial Result

Morning Coffee

CUTTING EDGE CASE STUDIES IN LEVERAGING ONLINE DISTRIBUTION New Marketing & Distribution Experiences In

D2C & B2C Across Retail And Wealth Management: How To Leverage The Voice Of The Customer, Crowd Sourcing & Mobile/Tablet Strategy



Introduced & Moderated By. Christophe Langlois, Founder VISIBLEBANKING.COM

Four Ten Minute Case Studies & Discussion From:

U.S: Jaime Punishill, Global Head, Wealth Online, THOMSON REUTERS WEALTH



France: Antonio Queiroz. Head of Digital & New Markets,
BNP PARIBAS PERSONAL INVESTORS

Germany: Matthias Kroner, CEO FIDOR AG



Italy: Alessandro Colafranceschi, Global Head of Online Banking & Mobile, UNICREDIT

Followed By Open Discussion & Q&A



THE FUTURE CUSTOMER FORUM STRATEGIC KEYNOTE 2012 Nicola Roemer

Project Manager
STATE STREET CENTER FOR APPLIED RESEARCH

End Of FundForum International 2012 Customer Thursday

NEW 3-For-1 SUMMITS DAY

Monday 25th June 2012 Move Freely Between All Three Parallel Summits For The Price of One

The Product Innovation Summit

The Global Distribution Summit - See page 2 The Emerging Markets Investment Summit - See page 2

The 3rd Annual Product Leaders' Summit INVESTMENT PRODUCT INNOVATION SUMMIT 2012



10.15

11.00

11.30

12 15

13.00

14.30

15.00

15.30

16.15

24.00

A Full-Day Workshop Led By: Amin Rajan, CEO, CREATE RESEARCH LTD

Participate, Learn, Collaborate In The Engine Room Of Product Innovation The Product Leaders' Think Tank is the annual hub for the most forward-thinking heads of product, asset allocation and structures to get together and think creatively.

With the intensive discussion of a small group peer-to-peer environment, this is an invaluable learning opportunity for the industry's product leaders to dissect the year's most pressing challenges.

Your 2012 Sessions Led By Nine Of The World's Most Influential Product Leaders: Each Session Will Be Led By Two Innovation Leaders

New Research On Market Volatility What Are The Key Innovation Imperatives For The Next Decade?

Amin Rajan, CEO, CREATE RESEARCH LTD



Re-Risking Vs De-Risking

How Do We Create Different Volatility Regimes Around Business Cycles?

Andrew Dyson, Executive Vice President, Head of Global Distribution AFFILIATED MANAGERS GROUP



Alex Neve, Head of Investment Specialists, ROBECO DC Products

How Are They Morphing Into A Long Term Savings Vehicle Of The Future? **Nick Lyster**, CEO, Europe PRINCIPAL GLOBAL INVESTORS Christian Wrede, Managing Director, Central Europe & Country Head, Germany FIDELITY INTERNATIONAL



Multi-Asset Class Products

Can They Be Turned Into An All-Weather Solution?
Nick Spencer, Director, Consulting & Advisory Services RUSSELL INVESTMENTS

Lunch

Sharia & Ethical Funds What's New. What's Different And How Are They Being Rebranded As Ethical Funds?

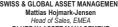
Sohail Jaffer, Partner & Chief Investment Officer FWU GROUP



UCITs Funds: What Are The Key Innovations In Strategies And Product Overlays?

René Schneider

MD, Head of Product Management & Developm
SWISS & GLOBAL ASSET MANAGEMENT





BLUEBAY ASSET MANAGEMENT

Afternoon Tea

Equities

Do We Need Better Products Or Greater Client Engagement To Get Out Of The Doldrums?

Olivier Bilal, MD, Institutional & Wholesale, Germany PIONEER INVESTMENTS Andrew Marks, Managing Director
ARTISAN PARTNERS UK LLP



END OF 3 FOR 1 SUMMITS DAY 2012

White Night Welcome Beach Party At La Spaggia Beach Join us for an evening with the Derivatives, great bbq (full dinner) and drinks,

on the stunning Monaco beach Dress code: White beach casual (flip flops provided)

Sponsored By







FundForum International 2012 Fund Selector 19:00 Only Dinner at the Fairmont Hotel 22.00

Sponsored by

BLACKROCK[®]

FOLLOW US ON

"The event was first rate in every way. I have always held the view that FF International is The premier event and head and shoulders above anything else.

Alan Durrant Group Chief Investment Officer & General Manager: Asset Management Group NATIONAL BANK OF ABU DHABI













FundForum Global Series

New, Fresh, Challenging Perspectives In Tough Times: Why You And Your Team Need To Attend FundForum International

What's New For 2012: 5 Reasons Why You & Your Team **Must Attend** 1. More CEOs And Heads Of Business Than Ever Before. Learn from and network with over 25 major CEOs from Europe, US, Asia Pacific and MENA. From giants of fund management such as Elizabeth Corley, Global CEO, ALLIANZ GLOBAL INVESTORS Greg Ehret, CEO, EMEA, STATE STREET GLOBAL ADVISORS Hendrik du Toit, CEO, INVESTEC ASSET MANAGEMENT Javier Marin Romano, Senior Executive Vice-President & Head of Global Private Banking, Asset Management & Insurance Division, BANCO Pierre Servant, CEO, NATIXIS GLOBAL ASSET MANAGEMENT; Eric Helderle, Director General, CARMIGNAC GESTION Thomas Rüschen, Member of the Executive Committee, Global Head of Key Christian Dargnat, CEO, BNP PARIBAS ASSET MGMT Account Management, DWS 2. Learn From Over 200 Speakers, of Which Over 100 Are Brand New To FundForum. Check out the agenda and biographies and see fresh faces, with new insights, inspiring perspectives from the most eclectic ranging speaker faculty that 3. Tailor FundForum International To The Business Needs Of Your Team With we have had yet. \bigcirc Dedicated Streams Throughout Every Day: Big Picture Industry Challenges & Strategy Distribution, Regulation & Operations Investment Strategy, Risk & Fund Selection 4. Outstanding Networking Opportunities: With over 1300 senior delegates Product Development from around the world, FundForum International offers exceptional networking all in one place, one time. From small- group sessions, to structured networking opportunities and daily glamorous social events you have every opportunity to re-connect with established contacts and forge new alliances. Simply the best to way progress your business objectives in the most cost and time effective way possible. 5. Incredible New Guest Speakers For 2012 – see right!



NEW: 3-For-1 Summits Day

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Access All Three Summits For The Price Of One. & Freely Switch Between All Three

→ THE GLOBAL DISTRIBUTION SUMMIT 2012: New Parameters From Professional Fund Buyers In The New Regulatory Environment. Hear the latest research, plus insights from over 20 fund selectors and leading distributors on clients, fees and advice; platform evolution, global distribution challenges and new HNW and multi-manager models. Plus Guest Speaker on brands, Pedro Simko - see page 2 & 11

→ THE EMERGING MARKET INVESTMENT SUMMIT 2012: The Latest Prospects For Bonds, Equities, FX From Asia, LATAM, MENA & CIS. Hear insights from renowned experts Mark Mobius, Templeton Emerging Markets Group and Paul Marber, HSBC Global Asset Management, plus perspectives from over 10 specialist emerging market fund selectors and asset allocation experts. Hear winning fund managers as well as a special focus on China asset management and the new emerging market business dynamics. See Page 2

→ THE LEADERS' PRODUCT INNOVATION SUMMIT 2012: Participate, Learn, Collaborate In The Engine Room Of Product Innovation. Hear from nine of the industry's most respected product leaders in this annual hub of the most forward- thinking heads of product, asset allocation and structures tgetting together to think creatively to dissect the year's most pressing challenges. See page 4

Meet & Network With 0 Over 175 Fund Selectors 0 **Including These Major** 0 **Fund Buyers** 0 Cathy Weir, MD, Hd, Global Family Office Group, CITI Henriette Bergh, Exec. Dir. Fund Selection, MORGAN STANLEY PRIVATE WEALTH MANAGEMENT 0 0 Jean-Francois Hautemulle, Head of Fund Selection, UNICREDIT Mark Schindler, Fund & Manager Selection, Equity, UBS WEALTH MANAGEMENT & SWISS BANK 0 Lee Freeman-Shor, PM, Global Best Ideas Multimanager Fund, SKANDIA INVESTMENT GROUP 0 Mussie Kidane, Head of Fund Selection, PICTET Michel Meert, Senior Inv. Con, TOWERS WATSON Christian Hille, Head, Multi-Asset, DWS Stefan Molter, MD, Head of Product Management, STETATI MOILER, MID, FREAD OF PROUDER SAL OPPENHEIM PRIVATE BANK Slim Feriani, CEO/CIO, ADVANCE EMERGING CAPITAL, Jean-Marie Mercadal, CIO, Head of Multi-Mgmt & Asset Allocation, Ulla Frimor Agesen, Head of Manager Selection, NYKREDIT ASSET MANAGEMENT 0

John Porteous, Director, Financial Management, RSM TENON

.....And many more private banks, IFAs, DFMs, insurance

companies, multi-managers and platforms

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YOUR UNMISSABLE SESSIONS

BIG PICTURE BUSINESS STRATEGY

Fund Management Consolidation & The Latest Trends In M&A
When Will This Session Take Place? Main Conference Day 2, Plenary, Wednesday June 28th, 09.15 - 10.00

Panellists



Pierre Servant CEO NATIXIS GLOBAL ASSET MANAGEMENT
Pierre is also a Member of the Management Committee of N

Management Committee of Natixis in charge of the Investment solutions division (Asset Management, Insurance, Private Equity and Private Banking) Prior to this, he was CEO of CDC IXIS (2003) During this period, he is also a member of the Board of directors of IXIS CIB, IXIS AM Group (since 2007, Natixis Global Asset Management) and Crédit Foncier.



Eric Helderle Eric Helderle
Managing Director
CARMIGNAC GESTION
Ene founded Carmignac Gestion with
supervises all departments except
the Fund Management Leam, who
carmignac Eric Helderle is also the chairman of
Carmignac Eric Helderle is also the chairman of
Carmignac Eric Helderle is also the chairman of
Carmignac Eric Industrial Carmignac Carmignac
Eric Helderle is also the chairman of
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Carmignac Eric Helderle is also the chairman of
Carmignac Eric Helderle is also the
Sale Management, a substidiary of the StockBrocker Hamanl-Carmignac.



Martin Gilbert CFO ABERDEEN ASSET MANAGEMENT Martin is also Adjunct Professor of

Martin is also vajunict Processor of School and a member of the Scottish Government's Financial Services Advisory Board, the EFAMA President's Advisory Council and the Institute of Chartered Acountants of Scotland. He divides his time between Aberdeen, where the business has always been headquartered, and London, as well as overseeing the international operations of the Group.



Dr. Thomas Rüschen Member of the Executive Committee, Global Head of Key Account Management

Dr. Rüschen is Global Head of Key Account Management and Head of European Distribution at DWS. He joined DWS in 2011. Prior to his current role Mr. Rüschen was Global Head of Asset Finance & Lessing at Deutsche Bank. Mr. Rüschen also worked in County Management at Deutsche Bank lally, and was Head of Corporate Banking Europe for Deutsche Bank.



Javier Marín Romano. Senior Executive Vice-President & Head of Global Private Banking, Asset Management and

Insurance Division

INSUIRANCE DIVISION
BANCO SANTANDER
A lawyer by training, Javier was formerly Senior
Executive Vice-President and Head of Global
Private Banking Division from 2007-2009 and prior
to that CEO of Banti, 2001-2007. He was also
General Manager of Banco Santander de Negooiso,
1999-2001 and from 1995-1999 Chief of Staff of the
Chairman of Banco Santander. He started his
career as International Legal Advisor of Banco
Santander.

INVESTMENT STRATEGY

Where Investment Returns Meet Business Strategy

Where Are The Returns Going To Come From & What Are The Long Term Implications For How Asset Management Businesses Are Managed?

When Will This Session Take Place? Main Conference Day 1 Plenary, Tuesday June 27th, 11.40 - 12.25

Panallists:



Joseph Linhares, Head of iShares EMEA BLACKROCK For to assuming his current role in 2010, Mr. Linhares was the head of US iShan Sales, where he was responsible for sales of exchange traded products in the Unit Sales. His service with the firm dates back to 2000, including his years with Barr Global Investors (BGI), which merged with BlackRock in 2009. At BGI, he served number of roles in RIA, Institutional and Gash.



Mussie Kidane, Head of Fund Selection, PICTET Mussie Nama Hickel sropsonible for selection, PFLLEI
Mussies team at Pictel is responsible for selecting best-in-breed managers
across all asset classes and caters to Pictet Wealth Management divisions
globally. The team is also responsible for selecting managers for sub-advisory
agreements on the behalf of Pictet funds. In addition, Mussie manages a US\$420
million absolute return fund-of-thun. Prior to joining Pictel in 2006, Mussie was an
analyst & portfolio manager within the fund selection and multimanagement team
e.

at LODH & Cir



Giordano Lombardo, Group CIO PIONEER INVESTMENTS

PIONEEK INVEST is responsible for the global investment function. He is also Chairman of Ploneer Investments Ed (reland), the Assamble of Ploneer Investments Ltd (reland), He has been with reland to Service of Ploneer Clobal Asset assuming his present position he was Deputy CEO of Ploneer Global Asset Management. He is also Vice Chairman of the Italian Association of Fund

Managers.



Wendy Cromwell, Co-CEO, Asset Allocation

WELLINGTON MANAGEMENT
Wendy leads the development of asset allocation solutions for the firm's global client base. She and her team conduct research on long-term asset allocation themes, including capital market expectations and overall portfolio structure, to assist clients with long-term strategy and policy issues. Wendy also manages market neutral and real return portfolios, and customized solutions for clients in divident more than the second process of the second process of



Jose-Antonio Blanco, CIO

UBS GLOBAL ASSET MANAGEMENT June 26, 11.40 & Stream B, 15.30

Julie 26, 11-40 & Stream is 1,6-30.

John Schmidt Schm

The Changing Balance Of Wealth And Power In Developed & **Developing Markets:**

When Will This Session Take Place? Emerging Markets Investment Summit,
Monday June 26th, 09.35 - 10.00

Dr. Mark Mobius, Executive Chairman



T. malf x Moolus, Executive Chairman
TEMPLETON EMERGING MARKETS GROUP
A pioneer in emerging markets investing, Dr. Mobius has spent more than 40
years working in emerging and frontier markets worldwide. He joined the firm in
978 and currently leads the Templeton Emerging Markets group which consists
of over 50 investment professionals based in 17 offices. Dr. Mobius earmed
bachedr's and masker's degrees from Boston University, and a Doctor of
Philosophy (Ph.D) in economics and political science from the Massachusetts Institute of

DISTRIBUTION & FUND SELECTION

Global Regulation & The New Deal With The Professional Fund Selector What Is The Client Getting For Their Fee? Access or Advice? The implications Of Global Regulatory Changes On The Manufacturer /Professional Fund Buyer Relationship

Panellists



Founder PROPINQUITY ADVISORS

Roland Meerdter

PROPINQUITY ADVISORS

Propinquity Advisors is a boutique consultancy focused on providing advice to asset managers. Roland works with clients worldwide to develop and implement customized strategies worldwide to develop and implement customized strategies that lead to strong connections with partners enabling a Managing Director and global head of manager research and due diligence for Deutsche Bank.



Michael Lodhi

Chairman, FEIFA & Managing Director

THE SPECTRUM IFA GROUP

THE SPECTRUM IFA GROUP

Michael is also the Chairman and Founder Member of the Federation of European Independent Financial Advisers (FEIFA) and a Board member of the Federation Européenne des Conseils et Intermédiaires Financials (FECIF). He has 20 years infence as an Expelitiel Financial Adviser.



Jean-Francois Hautemulle Head of Fund Selection

Head of Fulno Selection

MUICREDIT PRINATE BANK

Jean-Francois was previously Head of Product Strategy for
Ploneer Investments. He has been involved in Investment

Management since 1992 and has also worked at AIG
Investments where he was responsible for global product

volusely elean-Francois was Director of Offshore Product

development. Previously death Praincions was Diffection of orising Product Management with Alliance Capital Management. His first role in Investment Management was with Citigroup Asset Management, where he was responsible for European Product Management and Development.



aurent Auchlin, Head of Open Architecture

LOMBARD ODIER & CIE

Laurent Auchlini, Irea du Orgenia Archinecturie

Laurent Auchlini, Joined Lombard Odier Darier Hentsch & Cie in

July 2000, Initialij working as co-manager of the Global

Dynamic and Global Conservative funds, which have the euro
as their reference currency. He was appointed Deputy Head
of Fund Research in 2001 and Head of Fund Research in

2008. He is currently Head of the Open Architecture.



Head, EMEA Investment Products & Advice CITI GLOBAL CONSUMER GROUP

Adrian oversees investment products and financial advice for Citi's Retail Bank which targets mass and core affluent clients across 14 countries in EMEA. His primary role is to assist the local retail bams in establishing a competitive investment product procedulor for the affluent segment and a leading advisory framework that is used on a daily basis by Citi's investment consultants.



Fund & Manager Selection, Equity **UBS WEALTH MANAGEMENT & SWISS** RANK

BANK
Since 2011, Mark has been the portfolio manager for all equity
fund allocations within the discretionary mandate business of
this, he was Portfolio Management, Idaling over USD 10th,
Prior to this, he undertook his PhD research at the Institute for Empirical
Research in Economics, University of Zurich,

Manager Selection Strategy In Difficult Markets: Which Funds Or Vehicles?

When Will This Session Take Place? Main Conference Day 2, Wednesday June 28th, Stream C, 14.30 - 15.20 Lee Freeman-Shor, Portfolio Manager

Panellists



Henriette Bergh, Executive Director, Fund Selection, MORGAN STANLEY PRIVATE WEALTH MANAGEMENT PRIVATE WEALTH MANAGEMENT
Henritelb Eerglich joined Morgan Stanley Private Wealth
Management in June 2007 to head up the Manager Selection
Strategies team, which focuses on long only/LOTES plent
manager selection. Before Morgan Stanley, Henriette spent
in line years at Goldman Stank sake Management (GSAM) where most recently
she was the Co-Head of GSAM's Global Manager Strategies team for
European and Asian Institutional and Private Clenta.

Head of Fund Selection UNICREDIT PRIVATE BANK



Lee Freeman-Snor, Portrollo Manager SKANDIA INVESTMENT GROUP Lee runs the range of Best Ideas Manager of Manager Funds including European Best Ideas (EBI). He's at the sharp end of manager selection and managing managers (as well as sacking them). Lee joined Skandia in October 2005 and previously workei in Private Client Investment Management as an Investment Development Manager with Winterthur Life

& Schroder Investment Management.



Multi-Manager Portfolio, INVESCO
Bemard Aybran, pixed Invesco in 2008. He had previously
launched a multi management suskidary for Edmond de
Rothschild, both for private wealth management and
stitutional clients. Up until 1999. Bernard was with Societe
Generale Asset Management, where he took part in the setting
up of a multimanager range. He started his career in 1994 with
EuroPerformance, as head of databases and studies.

PRODUCT DEVELOPMENT

Becoming Part Of A Credible Long-Term Savings Product Solution: UCITs & DC

How Can We Create A Valued Long-Term Savings Product Of Choice For Customers?

Panellists



President

T. ROWE PRICE INTERNATIONAL INVESTMENT Todd Ruppert is also the President, CEO and Director at T. Rowe Price

load kuppert is also the 'President', CEU and Urector at 1. kowe Pric Global Asset Management. In his role at Global Investment Services he is responsible for the firm's institutional and intermediary business worldwide and is a particular expert on the 401(k) defined contribution and alternative investments business. He is also a member of the TRP operating steering committee, director of TRP (Luxembourg) Management and T. Rowe Price Funds SICAV. Prior to T. Rowe, he worked for CiliCorp.



Guillaume Prache, Managing Director EUROINVESTORS

& Chairman Securities & Markets Stakeholder Group

ESMA
Eurolnvestors federates the financial services user associations in Europe which includes four million individuals. Guillaume is also representing financial services users before of Euroshareholders, and one of the experts (as chairman of the ESMA Securities & Markets Studher) (as chairman of the ESMA Securities & Markets Studher) before the European Commission six vice chair of the Financial Services User Group – FSUG), and before the French financial regulator, AMF.



NORDEA SAVINGS & ASSET MANAGEMENT
Allan Polack is also a member of the Executive Management Group.
The Savings and Asset Management arm of Nordea operates in all or Norde countries and has as olid representation in Fraindurt, New York, London, Luxembourg and in Poland. With close to 90,000 mEUR under management, Nordea Savings & Asset Management is the largest asset manager in the Nordic area.



Elizabeth Corley Global CEO

GIODAI CEU
ALLIANZ GLOBAL INVESTORS
Prior to joining Alianz in 2005, as CEO of Alianz Global investors
Europe, Elizabeh spent eleven years working at Merrill Lynch
Investment Managers (formerly Mercury Asset Management) in various
Pacific Mutual Fund Business as well as Member of the Boards of MLIM UK Litd and
Merrill Lynch International investment Funds.

NEW DC Research On Short Term Costs Vs Long Term Outcome For The End Client

When Will This Session Take Place? Breakfast Briefing Main Conference Day 1 08.00 - 08.45 & Panel Discussion Day 1, Stream B, 16.30 - 17.20



Professor of Pension Economics

CASS BUSINESS SCHOOL, CITY UNIVERSITY, LONDON

Dr David Blake is also Director of the Pensions Institute (tww.pensions-institute, org) which he founded in 1996. He is also Co-Founder with JPMorgan and Towers Watson of the LifeMetrics Indices; Senior Research Associate, He is a Research Fellow at both the London Business School and the London School of Economics; Winner of the 2011 Mehr Award from the American Risk and Insurance Association for Survivor Bonds: Helping to Hedge Mortality Risk'.



Naïm Ahous laoudé CEO & Chairman of the Executive Committee

DEXIA ASSET MANAGEMENT
27 June, Stream E, 14.30
Assimption of the Executive Committee
Dexia AssEST MANAGEMENT
27 June, Stream E, 14.30
Assimptioned Devia Asset Management in 1996 and in 2007, was
appointed Member of the Executive Committee of Dexia Group and
Chairman of the Executive Committee of Dexia AM. In 2008, he was
appointed Chairman of Dexia Asset Management Prior to that, Main was a Member of
the Management Board and in charge of the Investment Management and Derivatives
department at UBS Asset Management France and Alf Gestion.



Lonel Aeschlimann
Managing Partner, Member of Executive Committee
MIRABAUD & CIE
June 25. Distribution Summit 17.00

Lone 25. Distribution Summit 17.00

June 25. Distribution Summit 17.00

June 26. Distribution



Thomas Albert, MD. Head of International Sales

Thomas Albert, MU, Head of International Sales OPPENHEIM ASSET MANAGEMENT

June 25, Distribution Summit, 11.15

Thomas is in charge of the development and implementation of the international expansion strategy. Previously he has worked as a Managing Director at Credit Suisse Asset Management, as Head of Retail Distribution in charge of Europe (ex. Switzerland and tally) and Latin America and as a member of the Operating Committee for



Juan Alcaraz, CEO, ALLFUNDS BANK

Juan Atcaraz, CeU, ALLFUNUS BANK
& Head, SANTANDER ASSET MANAGEMENT
June 27, Stream E, 14.30
Jun



Laurent Auchlin, Head of Open Architecture LOMBARD ODIER & CIE

LOMBARD ODIER & CIE

June 25, Distribution Summit, 10.00 & June 26, Stream C, 17.20
Laurent Auchlin joined Lombard Odier Darier Hentsch & Cie in July
2000, initially working as co-manager of the Global Dynamic and
Global Conservative funds, which have the euro as their reference
currency. He was appointed Deputy Head of Fund Research in 2001
and Head of Fund Research in 2008. He is currently Head of the



Bernard Aybran, Deputy CEO & CIO,

Bernard Aydran, Deputly CEO & CIO, Multi-Manager Portfolio, INVESCO
June 27, Stream C, 14,30
Bernard Aybran joined Invesor in 2008. He had previously launched a multi management subsidiary for Edmond de Rothschild, both for private wealth management and institutional clients. Up until 1999 enand was with Societie Generale Asset Management, where he took part in the setting up of a multimanager range. He started his career in 1994 with EuroPerformance, as head of distablesses and studies.



Roger Bacon, MD, Head of Managed Investments

Roger Bacon, MD, Head of Managed Investments
CIT PRIVATE BANK, HONG KONG
June 25, Distribution Summit, 16, 15
Based in Hong Kong, Roger oversees all MI Product Sales, Tailored
Portfolio Group (TPG) Origination and Sales and regional Mit product
administration. He is also responsible for coordinating the regional administration. He is also responsible for coordinating the regional administration. He is also responsible for coordinating the regional administration. He is also responsible for coordinating the regional administration. He is also responsible for coordinating the regional administration. He is alternative research, alternatives research, operation
due disjonate and TPG portfolio management through a matrix reporting
Prior to his current role, he was Head of Hedge Fund business for UBP in London.

Mathias Bauer, CEO

Mathias Bauler, CEU

June 27, Stream E, 14.30

June 27, Stream E, 14.30

June 27, Stream E, 14.30

Austhian sha Sene CEO of RCM since 2005 and is responsible for Austhian and CEE Retail Sales, human resources, legal, taxes & compliance, public relations and internal audit. He is also vice-president of the Austrian Association of Investment Fund Management Company (VOIG) and from June 2007 to June 2009 was President of EFAMA (European Fund and Asset Management Association),



Jasper Berens

Jasper Berens
MD, Head of UK Intermediary Sales
JP, MORGAN ASSET MANAGEMENT
June 26, Stream D, 17.20 a June 27, Stream D, 14.30
Jasper Berens joined J.P. Morgan Asset Management in 1997 and in
2005, he became Head of UK Sales. He has responsibility for the
Retail Intermediary division. Jasper is a member of the J.P. Morgan
Committee. Jasper joined J.P. Morgan from Guinness Flight and Hambros where he
spent 5 years in Fund Sales.



Baldwin Berges, Managing Director

SILK INVEST
June 25, Emerging Markets Summit, 11.15 & 17.00
Baldwin's background combines experience in both the capital markets
and the investment management industry. He has established a deep
knowledge of the markets and economies of Africa and the Middle
East and has built strong relationships with emerging market oriented
investors across these regions. Prior to setting up Sik invest, Baldwin
worked for institutions such as Credit Agricole Indosuez, Invesco and Standard Bank.



Henriette Bergh, Executive Director, Fund Selection MORGAN STANLEY PRIVATE WEALTH

MURGAN STANLEY PRIVATE WEALTH
MANAGEMENT
June 27, Stream C, 14.30
Henriette Bergh joined Morgan Stanley Private Wealth Management in June 2007 to head up the Manager Selection Strategies team, which focuses on long only/LUTS! Ill manager selection. Before Morgan Stanley, Henriette spent nine years at Goldman Sachs Asset Management (GSAM) where most recently she was the Co-Head of GSAM's Global Manager Strategies team for European and Asian Institutional and Private Clients.



Oliver Bilal, Managing Director, Institutional & Wholesale Products, Germany

Institutional & Windesade Products, Germany
PIONEER INVESTMENTS

June 25, Product Innovation Summit, 16.15

Oliver is responsible for Institutional and Third Party Business. Prior to
this, he was European Head of Institutional Business Development &
Consultant Relations at Allianz Global Investors Europe. Before joining

Allianz Global Investors in 2004, Oliver worked as Senior Investment Consultant at Pension Consult in the asset management business of HypoVereinsbank for five years.



Dr. David Blake, Professor of Pension Economics CASS BUSINESS SCHOOL, CITY UNIVERSITY,

CASS BUSINESS SCHOOL, CITY UNIVERSITY, LONDON
Jun 28, 08.00.8 Stream B, 16.30
Dr David Blake is also Director of the Pensions Institute (www.pensions-institute org) which he founded in 1996. He is also Co-Founder with JPMorgan and Towers Watson of the LifeMetrics Indices; Senior Research Associate. He is a Research Fellow at both the London Business School and the London School of Economics; Winner of the 2011 Mehr Award from the American Risk and Insurance Association for 'Survivor Bonds: Heiping to Hedge Mortality Risk'.



Jose-Antonio Blanco CIO

UBS GLOBAL ASSET MANAGEMENT

UBS GLOBAL ASSET MANAGEMENT
June 26, 114.0 & Stream 8, 15.0 J
José Antonio Blanco supervises the investment and research activities for continental Europe. He is part of €110hn Global Investment for continental Europe. He is part of €110hn Global Investment team. As a member of the Asset Allocation & Currency Committee, he contributes to strategy setting across the full range of GIS capabilities and is responsible for the Swiss pension funds portfolios.



Christian Bolanos Senior Vice President, Outsourcing Discipline

BROWN BROTHERS HARRIMAN
June 27, Stream A, 15.00
Christian Bolanos Joined BBH in 2006, and in 2011, he was named
the Global Head of BBH's Obsourcing Discipline, responsible for
defining BBH's strategic approach and solutions within the Financial
Services outsourcing area. Prior to joining BBH, Christian spent two years at BISYS
Investment Services and seven years at State Street Bank in various roles.

Andy Brown, Investment Director,



Portfolio Management Group, PRUDENTIAL
June 25, Distribution Summit, 15.00
Andy is responsible for the Prudential range of funds, making decision
on what funds go into the Prudential products across the UK and
Europe. For the last five years he has also been responsible for fund
development within the Prudential products range for funds such as th
Dynamic Portfolios.



Tom Brown, Partner & Head of Investment Management EMA

June 26, 08.40 Tom heads the Investment Management team in EMA and is the Vice Chairman of the Global Practice. He has speatheaded KPMG's usucessful focus on Alternative Investments incutring header funds. As working with clients. He is the lead partner for a number of significant investment managers, hedge funds and pension funds.



Richard Bruens Global Head, Private Wealth Management ABN AMRO PRIVATE BANKING INTERNATIONAL

ABN AMRO PRIVALE BANKING IN TERNATIONAL upon 28, 09.40 Richard Bruens is also Global Head, Products & Solutions (P&S) for ABN AMRO Private Banking, Before rejoining ABN AMRO in January 2010. Richard was a member of the Managing Board of Renaissance Capital. Richard previously worked with ABN AMRO for many years. His most recent role within ABN AMRO was Head of Investor Relations, a role which he held until August 2007.



Willem Buiter, Chief Economist, Citi Investment Research & Analysis

June 27, 08.50
One of the world's most distinguished macro economists, Willem Butler was previously Professor of Political Economy at the London School of Economists. He was an advisor to Goldman Sachs from Reconstruction & Development between 2000 and 2005. He was a founder external member of the Monetary Policy Committee of the Bank of England and has been a consultant to the MRF, the World Bank, the Inter-American Development Bank and the Asian Development Bank and the Asian Development Bank and the Casin Commission. In 2000, Willem was awards the RFs fire reconsives to enzonniers.



Bella Caridade-Ferreira, Director **FUNDSCAPE**

June 26. Stream D, 17.20
Fundscape specialises in the research and analysis of the UK fund industry. Bella has 16 years' experience in the research and analysis of the European and Asian asset management industries. Before setting up Fundscape, she worked for Lipper FMI as Global Head of Research and Publications and was the author of numerous publications and reports including the popular European and Asian Data Digests.



Esther Chan, Portfolio Manager, Emerging Markets Debt

Anierging markets Debt

ABERDEEN ASSET MANAGEMENT
June 25, Emerging Markets Summit, 12.20
Esther specialises in Emerging Market corporate bonds and is a
member of the Global credit best ideas team. Initially based in
Singapore, she helped manage over \$50n of hard currency assets in
1. no 2007, she joined the Emerging Market team in London where she helps
rly US\$50s of emerging market bonds, with specialisation in Latin America
porate bonds.

Jain Clarke, Director, Head of EMEA Asset



Management, CHESTERWOOD INTERNATIONAL
June 27, Stream D, 14.30
lain has 15 years' search experience, and joined ChesterWood

iam is a to years sedicin depenators, and junes criseser indoor literational in 2011 following nine years at one of London's leading buy-side search houses. His asset management experience spans investment, dishibution and product, his search assignments are at senior and executive level. Iam also lias a successful track record in learn hires and the capital introduction market, having secured seed meastment for business start-ups.



John Coates, Senior Research Fellow in Neuroscience & Finance, Judge Business School

Neuroscience & Hinance, Judge Business School
UNIVERSITY OF CAMBRIDGE
June 25, 12.25
John Coales worked for Goldman Sachs, Merrill Lynch and Deutsche
Bank, Itading derivatives. His experience with market crises allowed him
to observe first-hand the powerful emotions driving traders during these
tail events. He returned to Cambridge in 2004 to test a hypothesis he had developed while
working on Wall Street - that endogenous steroids were shifting risk-preferences
systematically across the market cycle, exaggerating he peaks and troughs. His work now
focusses on a research project on the endocrine system and financial risk taking.



Alessandro Colafranceschi Global Head of Online & Mobile Banking

UNICREDIT GROUP June 28, 11.25

June 28, 11.25
Alessandro has global responsibility for Online and Mobile Banking across
UniCredit's Retail Division as Head of Online Banking, for the development
of e-retail banking and online trading in UniCredit Banca and he was
responsible for the public websites and online and mobile banking services of UniCredit
responsible for the public websites and online and mobile banking services of UniCredit
organisation and Banca de Company and Banca de Roma and Banca di Sicilia.



Patrick Colle, CEO

Patrick Colle, CEU

BYP PARIBAS SECURITIES SERVICES

June 27, Stream E, 14,30

June 27, Stream E, 14,30

For lot is current rule, Patrick was head of BNP Paribas Securities

Services UK business, where he led the Bank's successful development in
this key financial corter. Prior to joining BNP Paribas Securities Services,
he worked for JP Morgan Chase, where he held several positions in cash
management, securities clearing and custody in Paris and New York,
before becoming global head of ADRs in London in 2001.

Elizabeth Corley, Global CEO



Elizabeth Corley, (Global CEO)

ALLIANZ GLOBAL INVESTORS

June 27, 11.30

Prior to joining Allianz in 2005, as CEO of Allianz Global Investors Europe,
Elizabeth spent eleven years working at Merrill Lynch Investment
Managers (formerly Mercury Asset Management) in various positions.

She became Managing Director and Head of the EMEAAsia Pacific
Mutual Furd Business as well as Member of the Boards of MLIM UK Ltd

and Merrill Lynch International Investment Funds.



Stephane Corsaletti, CEO, AA ADVISORS
June 25, Distribution Summit, 16.15
Stéphane Corsaletti is the CEO of AA Advisors, the multimanager
subsidiary of ABN AMRO. He founded the company in 1998.
Previously, he was the head of investment strategy at Neuflize OBC, a
major French private bank.



Wendy Cromwell, Co-CEO, Asset Allocation WELLINGTON MANAGEMENT
June 26, 11.40

June 26, 11.40 Wendy leads the development of asset allocation solutions for the firm's global cleint base. She and her team conduct research on long-term asset allocation hemes, including capital market expectations and overall portfolio structure, to assist clients with long-term strategy and policy issues. Wendy also manages market heutral and real return portfolios, olditions for clients seeking specific nisk/return objectives.



Christian Dargnat, CEO

Enristan Dargnat, CEU
BNP PARIBAS ASSET MANAGEMENT
June 27, Stream E, 14.30
Christian joined BNP Paribas Asset Management in 2006 as Chief
Investment Officer and as a member of the Executive Committee. I
April 2009, he was named Chef Executive Officer of BNPP AM. Sit
July 2009, he has also acted as CIO of BNPP Investment Partners
and in June 2011 he was elected Vice Chairman of EFW.



Greg B. Davies, Head Of Behavioural Finance & Investment Philosophy, BARCLAYS WEALTH
June 27, 16.50
Greg heads up Bardays Wealth's Global Behavioural Finance and
Quantilative Analytics teams, and is responsible for designing and
inplementing the Bardays Wealth investment Philosophy globally. He has authored papers on risk, portfolio theory and mestment decision making in multiple despities of Economics, Psychology and Decision Theory and
guest lectures at UCL, LSE and LBS.



Luca De Biasi, Snr VP, Head of Multi-Management

Luca De Biasi, Snr VP, Head of Multi-Management & Fund Selection, BSI SA June 25, Emerging Markets Summit 17.00 & June 26, Stream C, 14.30 & Stream D, 15.30 Stream C, 14.30 & Stream D, 15.30 Stream D, 15.30



Frank Alexander de Boer, CEO

Frank Alexander de Boer, CEO
MAX.XS FINANCIAL SERVICES AG
June 26, Stream D. 14.30
Previously: Frank Alexander de Boer was Board Member of Union
Investment and Member of ING Investment Management's
Management Team Europe & Emerging Markets. As Country Head,
Frank established Robeco Group in Germany. As CEO of cashifle,
Frank assumed responsibility for restructuring the SDAX listed market
leader in German Lile Settlements and headed prouduct development, private and retails



Jean-Baptiste de Frannsu, Chairman, INCIPIT

Jean-Baptiste de Frannsu, Chairman, INCIPII June 27, 09.15 Up to the end of October 2011 Jean-Baptiste was Chief Executive Officer of Invesco Europe and a member of the Invesco Worldwide management committee. From 1990, when he joined Invesco he led the firm successful expansion first in France and then across Europe. Before joining Invesco. Jean-Baptiste was a Director of Groupe Caisse des Deplos et Consignations in France.



Peter De Proft, Director General, EFAMA
June 27, Stream E. 14.30
Peter De Port was CEO at Fortis Investment Management Belgium
(2004-2007). He also previously held the position of Executive Directo
at Banque Nagelmackiers 1747 / Groupe Delta Lloyd (2001-2004) and
was also Chairman of the Board of BEAMA (Belgian Asset Managers
Association), in May 2009, he was apported Chairman of the
International Investment Funds Association (IIFA).



Arnaud de Servigny, Global Head of Discretionary Portfolio Management & Investment Strategy DEUTSCHE BANK PRIVATE WEALTH

DEUTSCHE BANK PRIVATE WEALTH
MANAGEMENT
June 27, 16.5 portfolio management teams around the world have
40 billion billion of direct management. Until med 2010, Arnaud was a
Managing Director 4 Bardays Wealth, where he was in charge of Economic and
Behavioural Research, investment Strategy and Asset Allocation. He also chaired the
bank's investment committee. Amust is an Adjunct Professor of Finance at Imperial
College Business School in London.



Head of Currency Strategy
THE BANK OF NEW YORK MELLON
Simon established the team over a decade ago and has been
responsible for its development into one of the pre-eminent voices in
the FX markets. Prior to this Simon ran The Bank of New York's
European FX sales team for four years and before that he worked in
oprietary trading roles at Midland Bank, Banque Indosuez and Citibank.



Head of Global Fauity

ABERDEEN ASSET MANAGEMENT
June 26, Stream C, 14.30
Stephen Docherly is head of the global equities team, who are responsible for Aberdeen's overall strategy for Global equity investment, including ethical portfolios. Stephen joined Aberdeen in 1994
successfully establishing performance measurement procedures before taking up a fund management role. Previously, Stephen worked for Abbey National Pic.



Partner, Head of Investment Management Practice

Farines, Treat of measurement warragement Practice

KPMG LUXEMBOURG

June 26, Stream A, 14.30

Nathalia Dogniez is a member of the Executive Committee of KPMG

Luxembourg, responsible for the Investment Management Practice.

She has been working in the investment management and investment fund sector since 1999 and also participates in several. ALFI committees and working groups. Key areas of interest include UCTS, AIFMD and SRI.



Drew Douglas Co-Head

CO-Head
HSBC SECURITIES SERVICES
June 26, Stream A, 15.15
Drew began his career with the Bank of Bermuda in the early 1990s.
Post acquisition by HSBC in 2004, Drew relocated to New York to
head the hedge fund business' Global Product Management including
sales, marketing and customer relationships globally. From 2007 to 2008, Drew was
Head of Alternative Funds Services in the Americas' region before he became Global
Head of Custody for the HSBC Growth



Partner, Leader for Workpace Savings

June 26, Stream C, 16.30

June 26, Stream C, 16.30 Memory Stream C, 16.30 Memory Me



Sebastian Dovey Managing Partner SCORPIO PARTNERSHIP
June 28, 09.40
Sebastian manages the developmen

June 28, 09.40
Sebastian manages the development and execution of strategic recommendations. He has completed assignments around the globe for private banks, global banks, asset managers, family offices, technology firms, service providers, aggregators and start-up wealth management inititatives. He is also currently involved in creating and building education-based solutions for a number of clients. Sebastian has also been a lecturer at The Swiss Finance Institute (formerly the Swiss Banking School) in its executive MBA programme.



AVIVA INVESTORS

ANTIVA INVESTORS

Alain joined the Alvies Group in September 2007. Between 2001 and 2007 he was Global Head of Group Investment Businesses at HSBC.

Before that he worked a Credit Commercial de France (CCF) where he was Senior Executive Vice President, a member of the Executive and Head of Asset Management and Insurance. He then developed a multi-structure and founded Sinopia, CCF was bought by HSBC in 2000.



Gregory Dulski Corporate Counsel

Corporate Counses

FEDERATED INVESTORS INC

June 26, Stream A, 16.30

Off-shore and international subsidiaries, including counseling on all operations, corporate governance, compliance and regulatory matters. He has worked extensively on money maked reform in the US and on international and domestic strategic transactions. Mr. Dulski participates on Federated's behalf with trade organizations including: OI, ICI Global, MMFA, and the IFIA.



Senior Country Officer, Ireland CACEIS INVESTOR SERVICES

June 26, Sheam B, 14.30
June 26, Sheam B, 14.30
June 26, Sheam B, 14.30
Previously, she spent five years as Managing Director of Melion Fund Administration (Judhin) Limited. Clara has been involved in the funds industry for over when years and has previously served on the Council of the Irish Funds Industry for over them.



Hendrik du Toit

INVESTEC ASSET MANAGEMENT

INVESTEC ASSET MANAGEMENT
June 26, 08.45
Hendrik du Toit is Chief Executive Officer at Investec Asset Management
and a director of Investec pic. Under his stewardship, Investec Asset
Management has grown from start-up in 1991 to a management tim
entrusted with approximately USD100 billion of client assets. Hendrik is
a director of the Investment Management Association, an industry body representing
investment firms with more than USD5 tillion under management.



Stuart Dyer Head of Intermediary Acquisitions CLOSE BROTHERS ASSET MANAGEMENT

June 26, Stream D, 16.30
June 26, Stream C, 16.30
June 27, Stream C, 16



Andrew Dyson Executive Vice President,

Executive Vice President,
Head of Global Distribution
AFFILIATED MANAGERS GROUP
June 25, Product Innovation Summit, 11.00
June 25, Froduct Innovation Summit, 11.00
June 26, Froduct Innovation Summit, 11.00
June 26, Froduct Innovation Summit, 11.00
June 27, Froduction Innovation Summit In



Chris Edge, Head of Luxembourg, J.P. MORGAN
June 26, Stream A. 14.30
Long 26, Stream A. 14.30
Long 26, Stream A. 14.30
Long 27, Long 27, Long 28, Long 27, Long 28, L



Harald Eggar, Managing Director, CIO
ERSTE SPARINVEST KAG
June 26, Straen D. 14.30
Since 2009 Harald has been Global CIO for all Equity, Fixed Income
and Balanced Products in ERSTE Sparimest, in addition to 8 Asset
Management Companies in Austria and in various countries in the
CEE under the roof of Erste Asset Management Group. In this
function, he is responsible for ca. 100 Investment Professionals. In



Greg Ehret, CEO, EMEA, Head of Global Product STATE STREET GLOBAL ADVISORS

Jane 26, 08-45
June 27, 08-45
June 28, 08-45
June 2



Mark Elliott, Managing Director, Head of Sales Strategy, EMEA International Retail BLACKROCK

CLAUNTUUN
Prior to Mark assuming his current role at the beginning of 2012, Mark was Head of UK Retail Sales were he was responsible for developing and managing the relationships with UK Retail investors. Mark joined BlackRock in 2006 following the merger with Merril Lynch Investment JM). Prior to joining MLIM in 2004 Mark worked at Lazard Asset



Daniel Enskat, Managing Director

STRATEGIC INSIGHT
June 25. Emerging Markets Summit, 16.15 & June 27. Stream D, 15.30
Since 2001, Daniel has led the development of Strategic Insight's
European & Asian fund research and consulting effort. Daniel has
overseen S1's research on distribution developments around the
world, including in-depth analysis for clients on the growth of fund
selection units, and how asset managers globally have set up
marketing and sales approaches in response to changes in the distribution landscape.



David Ferguson, CEO, NUCLEUS
June 26, Stream D. 17.20
In 2006, David founded Nucleus, the UK's first and only advisercontrolled wrap platform. Over the last five years and with
transparency as its core, Nucleus has emerged as a significant
market participant and consistently achieves over 15% of wrap net
inflows and is ideally placed at a time when honesty and
accountability have never mattered more.



Slim Feriani, CEO & CIO

Slim Feriani, CEO & CIO
ADVANCE EMERGING CAPITAL
June 25, Emerging Markels Summit, 11.15
Slim joined Advance Emerging Capital in2005 from Martin Currie
investment Management Limited, where he was a director and senior
portfolio manager for the long only global emerging markets portfolios,
hedge fund products in Asia and institutional portfolios in the Global
Products Group. Before that he worked as a senior investment analyst
on the Middle East and North Africa regions at Nomura International in London.



Andrew Fisher, CFO, TOWRY GROUP
June 26, Stream D, 16:30 & June 27, 12:20 & June 28, 09:30
Prior to his current role, Andrew was Chef Executive of Cox Insurance
Holdings Plc., the Group Chief Executive of Courts Group, the Wealth
Management business of Royal Bank of Sociating, Incorporating Court
& Co. Courts International, Nat West Private Bank, Nat West
Stockhokers and the RBS Private Banks. During his earlier career
Andrew was a senior advisor to the Carfyle Group.



Brian Fleming, Head of Multi-Asset Risk &

Brain Flemming, Head of Multi-AssSer Nisk & Structuring, STANDARD LIPE INVESTMENTS
June 26, Stream B, 14.35 & June 27, Stream B, 15.30
Investments lability-driven investment (LDI) offering and subsequently lenvestments lability-driven investment (LDI) offering and subsequently the delivery of the desk's multi-assert risk capabilities to support the launch of the GARS strategy. He is Head of Multi-asset Risk and Structuring, managing assets for Standard Life Group and third parties, covering numerous types of strategies including LDI and absolute return.



Florence Fontan, Head of Public Affairs

Plorence Fontan, Head on Public Arians
BMP PARIBAS SECURITES SERVICES
June 26, Stream A, 16, 30
MR Fontan joined Banque Paribase In 1998 and was first
closely involved in the merger of BNP and Paribase. In 2000 she joined
the securities services business to look after strategy and
development for this subsidiary and managed external acquisitions.
Since 2003 she has been following all market and regulatory
BNP Paribas Securities Services in various fields.



Claudio Foschi, Head of Global Strategies &

Total Return, EURIZON CAPITAL
June 26, Stream B, 14.35
Claudio joined Eurizon Capital SGR in 2007 as Head of Multi Asset
and Multimanager Products and in 2011, was appointed Head of
Global Strategies & Total Return. Previously, he worked at CAMM
SGR as Head of Multi Asset and Multimanager Products and before
that, was Head of Strategy Products at Nextra.



Lee Freeman-Shor, Portfolio Manager

Lee Freeman-Sinor, Portfolio Manager
SKANDIA INVESTIMENT GROUP
June 25, Distribution Summit, 16, 15 & June 27, Stream C, 14, 30
Lee runs the range of Best Ideas Manager of Manager Funds including European Best ideas (EB). He's at the sharp end of manager selection and managing managers (as well as sacking them). Lee joined Skandia in October 2005 and previously worked in Private Client Investment Management as an Investment eleopment Management as an Investment.



or Ages Head of Manager Selection Team

NYKREDIT ASSET MANAGEMENT
June 27, Stream A, 15.30
Previously, Ullia was UK Head of Equity Investment Management at
Aon Hewitt in London, and before that was Director at Kirstein Fina



Deborah Fuhr, Partner & Co-Founder, ETF INSIGHT June 27, Stream A, 14.30 Prior to her current role, Deborah was the Global Head of ETF Research and Implementation Strategy and a Managing Director at BlackRock and Bardrays Global Investors. Prior to joining BlackRock in September 2008 she spen 11 years working at Morgan Stanley where she was a Managing Director and head of the Investment Strategies Group at Morgan Stanley based in London.



Juan Luis Garcia, C/O, INVERSIS GESTION
Previous roles include Chief Investment Officer in INVERSAFEI SGIIC
and Head of Research at EUROSAFEI SVB. INVERSIS Gestion is a
subsidery of INVERSIS Banco and manages funds and SICAVs for third
party clients. The bank does not have own-branded products, but focuses
actively on private taylor-made mandates. INVERSIS Gestion also
specialises in advisory to retail clients on an open architecture basis.



Richard Garland MD, Americas & Japan Client Group

INVESTEC ASSET MANAGEMENT Richard Garland is responsible for cross border distribution, covering the Americas, Continental Europe, Middle East and Japan. He is also responsible for investec Asset Management's business with the key global distribution networks. Pror to this Richard was CEO of Janus where he was responsible for the rbusiness outside the US.



Chris Garthwaite, Founder & CEO

CGA
June 26, 09.40
With a career spanning over 20 years in businesses like Woolworths,
Kingfisher, Dorling Kindersley and Digitas, Chris has consistently
pioneered the customer agenda, developing unique insights and
approaches as to how organisations can embrace customers in truly
unique relationships. Chris founded CGA in 2001 to pursue his
passion for great customer experience – specifically the use of brand and customer
insight in the delivery of integrated, innovative and cost-effective customer propositions
that exceed customer expectations time and time again.



Mark S. Garvin, Chairman, International Business,

Mark S. Garvin, Chairman, International Business, Treasury & Securities Services, J.P. MORGAN June 27, Stream E., 14.30
Mark Garvin is also Chairman of J.P. Morgan Europe Ltd and Chairman of the Supervisory Board of J.P. Morgan AG. Prior to this, he was COO, EMEA a position to held until assuming his current role in 2004. He is a Director of Euroclear Pic and Deputy Chairman of The British Bankers Association. He is also a member of the Court of the Worshipful Company of International Bankers.



Martin Gilbert, CEO

Martin Gilbert, O-EU

ABERDEEN ASSET MANAGEMENT
June 27, 09.15
Martin is also Adjunct Professor of Finance at Imperial College Business
School and a member of the Scottlish Government's Financial Services
Advisory Board, the EFAMA President's Advisory Council and the Institute
of Chartered Accountants of Scotland: He divides his time between
Aberdeen, where the business has always been headquartered, and as
so verseeing the international operations of the Group.



Edward D.S. Glyn, Director, Funds, EMEA, SWIFT June 25, Distribution Surmit. 11.40 Edward is responsible for leading SWIFT's funds business across EMEA, helping clients drive distribution and increase operational efficiency across their mutual, pension, money market and hedge fund activities. Prior to joining SWIFT, Mr. Glyn spent a number of years in key commercial and strategic roles at Investia (former parent of JPMorgan FundsHub), ERI Bancaire, Thomson Financial and LVMH.



Jean-Marc Goy, Counsel for International Affairs, COMMISION DE SURVEILLANCE DU SECTEUR FINANCIER - CSSF

June 27, 14.30 Jean-Marc's task is to ensure the communication and relations with the

Jean-Watt's sask is to ensure the communication and relations with the foreign Supervisory Authorities in profundair in relation to investment fundal established in Luxenbourg. He represents the CSSF within a number of international forums, such as SSMA, IOSCO, ECG and the IPREF. He has also represented Luxenbourg in meetings of the working groups of Financial Attaches to the European Council active in the field of drafting the CLITST II and UCITST AV directives.



Nicolas Griffin, Partner, European Head of KPMG Global Strategy Group - Financial Services, KPMG LLP

Nicholas works with CEOs and top management learns on corporate strategy, transactions and transformations. He has worked with many of the leading investment managers and asset servicers over the last 15 years.



Ansgar Gusecks, CEO, Head of Portfolio Management, SAUREN FONDS-RESEARCH AG

Management, SAUREN FONDS-RESEARCH AG
June 26, Stream D, 14.30
Sauren is an independent fund of funds manager in Germany,
specializing in fund manager due diligence. Sauren's investment
philosophy "We do not invest in funds — we invest in fund managers' is
based on the skills of the responsible fund manager and the capacity
of the individual strategy. Ansagr Joined Sauren FondS-Research AG
as fund analyst in 2004 and was appointed to the executive board in 2006.



Matthias Hagen, Head of Manager Research

SEB WEALTH MANAGEMENT

June 27, Stream A, 15.30

Matthias has worked in manager selection for 10 years and holds a
Master in Economics. He heads a team of eight analysts, based both
in Stockholm and Helsinki.



Executive Director, Fund & Manager Selection

LAGULIVE LIFECTOR, FUND & MANAGER Selection
NORDEA SAVINGS & ASSET MANAGEMENT
June 27, Stream A, 15.30
Jauri is currently Executive Director, Fund & Manager Selection at
Nordea Investment Management. He was formerly Chief Investment
Officer at Kaupthing Bank Oyj and Director, Investment Management
at Kaupthing 500 (0), Prior to that he was Director, Institutional Clients at IBP
Fondkommission AB.



Keith Hale, Global Head of Transfer Agency

NetITH Halle, Global Head of Transfer Agency
MULTIFONDS
June 27, Stream A, 15.30
Kelith Hale has been Global Head of Transfer Agency at Multifonds since
beginning of 2010. He has 20 years of experience in the securifies and
investment industry, working for or servicing many of the world's leading
asset managers, service providers and software vendors such as
Aberdeen Asset Management, Bank of New York Mellon, DRP Paribas,
wa Securifies, HSBC, Investec, and Northern Trust. Prior to Multifonds, Keith was head
3MEA for Netik.



mie Hammond, CEO, Europe

Jamie Hammond, CEO, Europe
FRANKLIN TEMPLETON INVESTMENTS
June 26 - June 25. Distribution Summit, 17.00
Jamie is responsible for leading and growing Franklin Templeton's retail and institutional businesses throughout Europe. Prior to this he was Seniro Theretor, with responsibility for the UK and Northern
Europe. Jamie originally joined Franklin Templeton in 2001 following the acquisition of Fiduciary Trust International, where he was the esponsible for mutual fund development in Europe.



Alistair Haney Associate Director, Global Funds Desk

ASSOCIATE Directory, Global Furilias Desk ZURICH FINANCIAL SERVICES June 26, Distribution Summit, 15.00 Alsalar is responsible for governance and oversight of third party funds used in Zurich's savings & investments propositions globally. Previously, Alsalar was responsible for fund operanance for Zurich in the UK and has also held senior roles in Programme Management and Corporate Planning.



Margaret Harwood-Jones Head of Client Segment, Asset Managers & Alternative Investment Managers BNP PARIBAS SECURITIES SERVICES
June 27, 08.40

June 27, 08.40 Margaret's role is to develop the strategy and lead the business development, relationship management and client service management effort for asset management and elamative investment manager clients on a global basis. She is a member of the BNP Paribas Securities Services Client Development Executive Committee, and has over 25 years experience in Financial Services, in various senior management positions primarily within the securities



Jean-Francois Hautemulle Head of Fund Selection

reau of r-und Selection
UNICREDIT PRIVATE BANK
June 25, Distribution Summit, 10.00 & June 27, Stream C, 14.30
Jean-Francois was previously Head of Product Strategy for Pioneer
Investments. He has been involved in Investment Management since
1992 and has also worked at AIG Investments where he was
responsible for global product development. Previously Jean-Francois was Director of
Offshore Product Management with Alliance Capital Management. His first role in
Investment Management was with Cligroup Asset Management, where he was
responsible for European Product Management and Development.



Richard Haxe Senior Managing Director, Head of EMEA Clients

ALLIANCE DEFINISTING.

June 25, Distribution Summit, 15.00

Richard Have is responsible for the marketing and servicing of Alliance Bernstein's investment services to institutional investors and financial institutions in Europe and the Middle East and Africa. Prior to this, Have worked at Rothschild Asset Management in London, where he was head of Continental European Sales & Client Service. Before that, he worked for Union Investment In Luxembourg in product development and international sales.



Managing Director CARMIGNAC GESTION June 27, 09.15

June 27, 09.15

Fine founded Carmignac Gestion with Edouard Carmignac in 1989.
He supervises all departments except the Fund Management team, who are under the direct supervision of Fedouard Carmignac. Fire Helder is also the chairman of Carmignac Gestion Luxembourg. Prior to this, he was the direct Supervision of Fedouard Carmignac. Fire Head of Development of Pyramide Gestion Asset Management, a subsidiary of the Stock-Brocker Hamant-Carmignac.



Head of Multi-Asset

June 26, Stream D, 14.30
Before joining DWS in 2007, Christian worked for UBS on the investment banking self-side in London, trading vanilla and structured for the stream of the control the Short of UBS, and the control the Short of UBS, the self-side in the control the Short of UBS, and the control the Short of UBS, and the self-side in the se



Richard Hinton Director June 26, Stream A, 16.30

with 15 years of experience with KPMG, Richard has held a number of positions within their audit and advisory functions, both in the UK and globally. He is a member of the central team responsible for KPMG's FATCA advisory services to clients in the United Kingdom, focusing on the



Alex Hoctor-Duncan Head of Sales, EMEA

Head of Sales, EMEA
BLACKROCK
June 25, Distribution Summit, 11.15
Alex Hodor-Duncan, Managing Director, is also the co-chair of
BlackRock's Managing Director Operating Committee and is on the
BlackRock's Managing Director Operating Committee and is on the
BlackRock Fund Manager board. For to assuming his current role in
2009, he was head of BlackRock's UK retail business. Alex's service with the firm dates
back to 1997, including his years with Mercury Asset Management and Merrill Lynch
Investment Managers, which merged with BlackRock in 2006.



Mattias Hojmark-Jensen Head of Sales EMEA

Predu ur Salles EMEA

BLUEBAY ASSET MANAGEMENT LTD

June 25, Product Innovation Summit, 15.00

Matitas joined BlueBay in June 2005 from T. Rowe Price Global Investment Services Limited where he was an Assistant Vice President working in Sales and Client Relations for the Nordic region. Prior to the Nordic President working in Sales and Client Relations for the Nordic region. Prior to anagement and as an Economist with Pen-Sam.



Global Head of Fixed Interest & Alternatives, Fund Management Research

Management Research

S&P CAPITAL IQ

June 28, Stream B, 17 20

June 28, Stream B, 17 20

Kate is sector specialist for Absolute Return, Enhanced Money
Market, European Fixed Interest & Emerging Market Debt books. She
is a recognised expert on the continuing convergence between hedge funds and longonly funds. She previously held positions in private client and corporate finance teams
and worked in faced-income sales and for leading financial groups such as Schroders,
Deutsche Bank and Daiwa Securities.



Paul Holmes, Head of Fund Distribution

Paul Holmes, Head of Hund Distribution
BANK OF AMERICA MERRILL LYNCH (UK)
June 26, Stream C, 17 20
Paul is a Director in Bank of America Merrill Lynch's Global Banking &
Markets group. He is primarily responsible for the Firm's distribution
of liquid Alternative Investment Inucks, and specificially BolfAML's
leading Alternative UCITs platform - Merrill Lynch Investment
Solutions, Previously Paul was EMEA head of Alternative Investment
sales within Merril Lynch's Global Wealth Management group.



Paul Hughes, Head of Risk Management

June 27, Stream B, 15.30
Paul leads Martin Currie's 12-strong risk and portfolio analytics team, where he has overseen the design and implementation of a bespoke portfolio-risk framework that puts Martin Currie's togacity-management industry. Paul also supervises Martin Currie's capacity-management risk. Before joining Martin Currie, Paul spent 11 years with Britannic Asset Management.



Dominik Issler, Country Head, Switzerland

Jommik Issier, country riead, switzerland MARTIN CURRIE
June 27, Stream C, 15.20
June 27, Stream C, 15.20
Based in the Zurich office, Dominik is responsible for client service and business development in Switzerland. Dominik joined from Fortis Investments/AMA Arron Asset Management, Switzerland, where he was CEO. Previous roles include head of Swiss institutional business for Schoder Investment Management, and key relationship manager for State Street Global Advisors.



Francis Jackson, EMEA Regional Executive, Worldwide Securities Services, J.P. MORGAN

Worldwide Securities Services, J.P. Morgan
June 27, 11.30
Francis is the senior executive responsible for Worldwide Securities
Services overall business in Europe, the Middle East and Africa.
Francis joined J.P. Morgan in 2006 from SEI Investments, where he
was responsible for their Global Private Banking asset management
distribution business and international operational outsourcing
Prior to that, Francis fulfilled senior business and product management
Ciligroup and Bankers Trust.



r, Partner,

Sonail Jatter, Partner, International Business Development, FWU AG June 25, Product Innovation Summit, 14,30 June 25, Product Innovation Summit, 14,30 FWU's core activities include bancassurance, asset management and individual pension plans, and is also recognised for its global eadership and expertise in Sharath compliant investments and insurance (takaful). The group's international takaful business is based in the Dubai International Francial Centre (IPICP). Prior to joining FWU, Sohail worked at Citibank's Alternative Investment Strategies (AIS) Group.



Stéphane Janin Director, Head of International Affairs Division

June 26, Stream A, 16.30

Stephane also chairs the IOSCO Working Committee of the International Investment Funds Association (IIFA). Prior to this, he worked at the European Commission (Financial Markels Directorate) in charge of drafting and negoliating the Market Abuse Directive. Stephane was also in charge of the preparation of the revision of the UCITS Directive, as well as of the first works on before funds and engineering the state of the CITS Directive, as well as of the first

works on hedge funds and credit rating agencie



Antony John, CEO FUNDUEST
FUND



Markus Kaiser CEO

VENTAS INVESTMENT
June 26, Stream D, 14.30 & Stream B, 17.20
Marus Kaiser joined Verlats investment GmbH, Frankfurt/Main, in
October 2001 and has managed the company's funds of funds since
managing director, he is responsible for fund management, sales and marketing.



Tim Kasta, Partner, DCI

June 26, Stream, C, 16.30
June 26, Stream, C, 16.30
Tim was one of the original managing directors of KMV Corporation.
He helped restructure KMV's marketing approach, and led the design and development of KMV's flagship product in lime—Creditized press. Before joining KMV, Tim was with secondary where he helped develop quantitative strategies and systems centered on KMV analysis. In active of worstry the corporate lending portfolio.



Investment Director

Dan is a Fund Manager and Partner at Saltus where he manages multi asset funds. Saltus was one of the first firms to enable IFAs to access multi asset portfolios with explicit risk budgets. Dan has been involved in fund research and portfolio management for more than 15 years.



Mussie Kidane Head of Fund Selection

Head of FUND Selection
PICTET
June 25, Emerging Markets Summit, 11.15 & June 26, 11.40
Mussie's team at Pictel is responsible for selecting best-in-breed
managers across all asset classes and caters to Pictet Wealth
Management divisions globally. The team is also responsible
selecting managers for sub-advisory agreements on the behalf of Pictet funds. in
addition, Mussie manages a US\$420 million absolute return fund-of-fund. Prior to
joining Pictet in 2006, Mussie was an analyst 5 portfolio manager within the fund
selection and multimanagement team at LODH & Cie.



JoonSung Kim, C/O
SAMSUNG ASSET MANAGEMENT
June 25, Energing Markets Summit, 10.00
Photo is a current role, Joonsung Kim was Assistant Director,
Photo is a current role, Joonsung Kim was Assistant Director,
Photo is a current role, Joonsung Kim was Assistant Director,
2011 to 2011 Enforce that for Singapore Investment Corporation from
2011 to 2011 Enforce that for Singapore Investment Corporation from
2011 to 2011 Enforce that for Singapore Investment Corporation from
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Claude Kremer President

LETAMIA
June 28, Stream B, 16.30, June 27, Stream E, 14.30 &
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June 28, Descar B, 16.30, June 27, Stream E, 16.30 &
June 28, Descar B, 16.30, June 27, Stream E, 16.30 &
June 28, Descar B, 16.30 industry where he advises on the corporate, regulatory and tax aspects of creating, structuring and marketing investment and pension funds.



latthias Kroner

CEO

FIDOR AG
June 28, 11.25
Matthias Kröner is a member of the executive board and spokesman
of FIDOR Bank AG — the first web 2.0 bank in Europe. Kröner cofounded FIDOR Bank in 2003 in Munich with Martin Kölsch, the
former private customer board member of Hypoverenispaths. Prior to hits, Mr. Kröner
set up the DAB Bank, the first continental online broker where he stayed until 2002.



Global CIO

STATE STREET GLOBAL ADVISORS
June 25, Emerging Markets Summit, 11-15
Line State Stat



Founder

VISIBLE-BANKING

June 28, 11.25
Christophe's main blog, Visible-Banking.com, is the leading independent too got that is 100% focused on social media in banking and financial services. Christophe founded Visible-Banking.com while he was Senior innovation Manager at Lloyds TSB. Visible Media Ltd irans to help financial institutions better understand and leverage social media. The team is tracking 2,000+ initiatives in anking and financial services in over 45 countries on Twitter, blogs, online communities, Facebook, and YouTube.



Borja Largo Global Partnership Director

ALLFUNDS BANK
ALLFUNDS BANK
Une 25 Distribution Summit, 11.15
Borja assumed his current role in 2012 where he is responsible for negoliating and working with sub-advisor funds from all over the world for the Allfunds Platform. Prior to that he was CIO of Allfunds Bank. In that role he had direct responsibility over the Fund Research, Portfolio Advisory and Product Specialist teams.



MD, Head of Distribution Partners, Europe & Middle East

Lurope & Middle Last

UBS GLOBAL ASSET MANAGEMENT

June 25, Distribution Summit, 17.00 & June 26, Stream C, 14.30

Rob s focus is the enduring wholesale relationships the firm the setablished over many years as a leading product provider in the retail arena. Previously Rob was Head of Europe, MENA and Alternatives at Baring Asset Management. Prof to this, he held senior wholesale distribution, investment and product development roles at Fidelity and JPMorgan Asset Management.



Sandrine Leclercq
Head of Strategic Development, Funds & Banking
BAKER & MCKENZIE
June 26, Stream A. 17.20
Sandrine joined the Luxembourg office of Baker&McKenzie beginning
of March this year and mainly concentrates on further developing the
Fund & Banking activities of the firm, with a particular focus on
technical issues in the asset management area, financial services and fund related
matters. Prior to this, she was Head of Fund Structuring & Group General Counsel for
Concele



Christophorus Lehman Fund Analyst & Fund of Fund Manager

RAIFFEISEN CAPITAL MANAGEMENT
June 28, Stream D, 14,30

Christophous Lehmann is responsible for coordinating the fund
selection process within Raiffeisen Capital Management's fund
selection team. Third Party Fund Research within Raffeisen Capital
Management is located at Raiffeisen Vermögensverwaltung, the company's Private
Wealth Management at m.



Joseph Linhares Head of iShares EMEA BLACKROCK June 26, 11.40



Chairman, FEIFA & Managing Director

THE SPECTRUM IFA GROUP
June 25, Distribution Summit, 10.00 & June 26, Stream D, 14.30
Michael is also the Chairman and Founder Member of the Federation of
European Independent Financial Advisors (FEFA) and a Board member
of the Federation Europeanne des Conseilse I I Iham discrete Financiers
FECIF). He has 20 years experience as an Expatriate Financial Advisor.



Giordano Lombardo Group CIO

PIONEER INVESTMENTS
June 26, 11.40
In his current role Giordano is responsible for the global investment

Group for over 20 years. Prior to assuming its propulse on use ground investment function. He is also Chairman of Pioneer Investments Sgr (tlat)) and Pioneer Investments Ltd (reland). He has been with the UniCredit Or Pioneer Global Asset Management. He is also Vice Chairman of the Italian Association of Fund Management.



Managing Director
PRINCIPAL GLOBAL INVESTORS Europe

June 25, Production Innovation Summit,
Michals Lyster is MD and CEO PGI (Europe) at US fund manager
Principal Global Investors, Principal has \$215th (Euro160hn) under
management undrividie, with just over half of that in fixed income. As
manages European and international equities funds, real estate securities and currency
mandales.



Holly Mackay, Managing Director

Holly mackay, managing Director
THE PLATFORUM
June 26, Stream D, 16.30
June 26, Stream D, 16.30
June 26, Stream D, 16.30
Financial services sector and concentrates on platforms and retail distribution. Holly has been working with fund distribution platforms for over 11 years and her experience spans the Australian, UK and continental European markets. Prior to setting up Platforum, she was UK Director for Santander's Alfunds Bank.



Chief Business Strategist, Emerging Markets Debt & former Global Head of Global Emerging Markets Fixed Income & Currencies

HSBC GLOBAL ASSET MANAGEMENT
June 25, Emerging Markets Summit, 12:20
A pioneer in emerging markets debt, Peter has been responsible for 1987. Peter has been a graduate faculty member of Columbia University since 1993, and has been a market commentator for CNN, CNBC, the Financial Times, Reuters, Bloomberg, and the Wall Street Journal.



Javier Marín Romano, Senior Executive, Vice-President & Head of Global Private Banking.

VICE-President & Head of Global Private Banking,
Asset Management and Insurance Division
BANCO SANTANDER
June 27, 09, 15
A lawyer by Italinia, Justier was formerly Senior Executive Vice2008 and prior to tresident and Head of Global Private Banking Division from 20072008 and prior to tresident and Head of Global Private Banking Division from 20072008 and prior to tresident and Head of Global Private Banking Division from 20072008 and prior to tresident and Head of Global Private Banking Division from 20072008 and prior to tresident and Head of Global Private Banking Division from 20072008 and prior to tresident and prior the William Control of Control Control
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François Marion

CEO
CACEIS INVESTOR SERVICES
June 26, 09.30
François Menetor Services in June 2004, and in August 2005, he
also a member of the board of Euroclear SANV and Chairman of Sicovam Holding.
Prior to this, he was a member of the Executive Committee of Crédit Agricole Indess
and Head of Systems and Operations.



Andrew Marks Managing Director

Managing Director

ARTISAN PARTNERS UK LLP

June 25, Product Innovation Summit, 16.15

Andrew is a member of the institutional client services group with primary responsibility for institutional marketing and client service of the strategies managed by the firm's Global Equity team. Prior to joining Artisan, he was director and head of UK and releand client relationships at T. Rowe Price in London, with responsibility for the firm's institutional and financial intermediary relationships.



Investment Manager, Global Emerging Markets MARTIN CURRIE

MARTIN CURRIE

June 25. Emerging Markets Summit, 10.00
Divya co-manages the global-emerging-markets strategy and is
responsible for technology and utilities. He joined Martin Currie in
2010 from SWIP, where he was investment director on the global
emerging Markets desk. As portfolio manager, Divya was lead manager of the Global
Emerging Markets infrastructure fund and co manager of the balanced manadates.



Global Head of Sales & Relationship Management

Global Head of Sales & Relationship Management
SOCIETE GENERALE SECURITIES SERVICES
June 25, Emerging Markets Summit, 16,15
Mathieu Maurier has over 17 years of experience in Securities
Services at Societe Generale. He has held various positions within the
firm, including Managing Director of SGSS Johannesburg and Head of
within Rosbank, Mathieu has been heading the SGSS Global Commercial Team since
January 2011.



Jim McCaughan, CEO

JIM McCaugnan, CEO
PRINCIPAL GLOBAL INVESTORS
June 26, 08 45 8, June 27. Stream B, 14. 30
Jim also serves as president of global asset management for the Principal
Financial Group. In this capacity, Jim oversees investment activities
across asset classes and market regions, with primary responsibility for
the strategic development of Principal's asset management business
good principal control of the principal control



Roland Meerdter Founder

POUNDER
PROPINQUITY ADVISORS
June 25, Distribution Surmit, 10.00
June 25, Distribution Surmit, 10.00
June 25, Distribution Surmit, 10.00
projinquity Advisors is a boutique consultancy focused on providing advice to asset managers. Roland works with clients workide to develop and implement customized strategies that lead to strong connections with partners enabling sustainable organic and strategic growth opportunities. Previously, Roland was a Managing Director and global head of manager research and due diligence for Deutsche Bank.



Michel Meert Senior Investment Consultant

Senior Investment Consuttant
TOWERS WATSON
June 25, Emerging Markels Summit, 11.15
Michel's lie is divisione with grange of institutional clients in Europe,
Africa and the Middle East, including foundations, sovereign wealth
funds, private wealth organisations and insurance companies, on the
design and implementation of investment strategies. He is also a member of Towers
Watson's Global Investment Committee. Midrel was previously Managing Director of the
asset management business at KBL European Private Bankers.



CIO, Head of Multi-Management & Asset Allocation OFI ASSET MANAGEMENT

June 25, Emerging Markets Summit, 1.153 and has 24 years of experience in the financial score. Jean-Marie started his career at BFT on Fixed income and Equity Arbitrage where he was for 2 years.

Then, he spent I years at La Banque du Louvie as CEO of Louvie Gestion.



President NIKKO ASSET MANAGEMENT EUROPE

NIKKO ASSEI MANAGEMENI EUROPE
June 25, Distribution Summit, 15 to
Ocharile's focus is on repositioning Nikko AM to serve a new
generation of international investors interested in Asia as well as
ensuring Nikko AM S Japanese clients obtain the best possible range
of international products. Prior to joining Nikko AM Charlie was CEO of First State
Investments, an award winning asset manager, specialising in long-only and long/short
Emerging Market and Natural Resources funds.



Dr. Mark Mobius

Executive Chairman

TEMPLETON EMERGING MARKETS GROUP

June 25, Energing Markets Summit, 09.35 & 10.00

A pioneer in emerging markets investing, Dr. Mobius has spent more than 40 years working in emerging and frontier markets worldwide. He joined the firm in 1987 and currently leads the Templeton Emerging Markets group which consists of over 50 investment professionals based in 17 offices. Dr. Mobius earned bachelor's and master's degrees from Boston University, and a Doctor of Philosophy (Ph.D.) in economics and political science from the Massachusetts Institute of Technology.



Head of UK & Cross-Border Research

LIPPER
June 25, Distribution Summit, 14.30
Ed has spent the past thirteen years researching the European mutual funds industry, shaving joined Fitzrovia in 1999 before its acquisition by Lipper. He specialises in research into fees and flows and related industry dynamics. Ed has been described by Monoy Observer magazine as "the country's authority on fund charges". You can follow Ed on Twitter @edmoisson.



Head of Fund Selection

Head of I Fund Selection

DANSKE CAPITAL WEALTH MANAGEMENT

June 27, Stream A, 15:30 pointed Head of Fund Selection at Danske
Alian has recently been appearing. The learn has built the Fund
Selection program and is now maintaining and improving several fund
platforms with approximately 170 different internal and external funds. Before joining
Danske Capital, Allan worked in fund selection for some of the other large financial
institutions in Denmark.



Stefan Molter, MD, Head of Product Management,

Set all mixter, war, Pread of Product Wandgerheit,
SAL OPPENHEIM PRIVATE BANK
Mr Molter is responsible for the product strategy and product selection
in all asset categories for private and institutional clients. This also
includes development and selection of open ended mutual funds as
well as dosed ended solutions. Prior to joining the company in 2011,
he was Globat COO for the Investment Solution Devision in Deutsche
Bank's Private Wealth Management.



Richard Mountford Global Head of Intermediary Business SCHRODERS June 25, Distribution Summit, 17.00

Richard heads the global mutual funds business for Schroders, responsible for business development and marketing. Since 1988, Richard has held Managing Director roles at Schroders in Singapore, London, Luxembourg and Japan. In 1980 he commenced his investment

career with Schroders as a UK equity analyst.



Roderick Munsters CFO ROBECO

June 29, 084 5 & June 27, 14:30
Roderick has been Robeo's CEO since 2009. Prior to this, he was a medical has been Robeo's CEO since 2009. Prior to this, he was a management board and chief investment officer of APPG All Pensions Group. Previous roles include member of the main nis) of PGGM and a range of positions at NV Interpolis, including that o



Ed Neeck, Head of Risk Management,

Worlwide Securities Services, J.P. MORGAN

Workwide Securities Services, J.F. MORGAN
June 26, Stream 4, 16.30
Edward Neeck is responsible for risk management related activities
for all Fund Services and Alternatives products. He has also served as
head of Network Management and oversaw the management of the
firm's relationships with cash correspondent and sub-usulodian banks.
He started his career at J.P. Morgan in internal auditing and moved on
to senior roles in operations, product management, finance and risk management in
both Worldwide Securities Services and other parts of the firm.



Alex Neve, Head of Investment Specialists

Alex Never, Tread or Investment operatists

ROBECO

June 25, Product Innovation Summit, 11.00

Alex's oversees a learn of product specialists of all major Robeco Asset

Management products and has also headed the Product Management of

Mainstream Investments since 2009. Prior to joining the firm, he spent

two years with ADM AMRO as a Senior Portfolio Manager responsible for

co-managing a Global Technology fund and setting up a Global

e find



Morten Nilsson, Chief Executive

Morten Nilsson, Chief Executive
NOW: PENSIONS
June 26, Stream B., 16.30
ATPS LIV Office, Which Pee stu put in May 2010, which was part of ATP's LIV Office, which he set up in May 2010, which was part of ATP's IIV Office, which he set up on the May 2010, which was part of ATP's IIV Office which he should be a supplementation the financial sector predominantly within business perations, strategy and transformation.



David A. Norman, Co-Founder

TCF INVESTIMENT (Treat Customers Fairly)
June 26, Stream D, 17.20
June 26, Stream D, 17.20
June 26, Stream D, 17.20
Bowld moved info financial services in 1986 after an early career with GEC. He held a number of senior sales and marketing roles with both life companies and asset management, and most recently was CEO, Credit Suisse Asset Management (UK & Ireland).



Board Director & Head of Investment HERMES FUND MANAGERS LIMITED

HERMIES FOND WARNAGERS LIMITED

June 26, Stream B, 14.35

Saker is responsible for ensuring that all of the Hermes investment capabilities deliver investment excellence and are able to compete at the highest levels in the third party market, as well as playing an integral part in Hermes five to acquire new teams and businesses. Prior to this, Saker was Global Head of Equites at Fortis Investments, responsible for managing the



Partner, Head of Regulatory Strategy Group,

Parties, 1 read of 1 resignatory 3 ordinety 5 roup,

BROWN BROTHERS HARRIMAN

June 26, Stream A, 17.20

Sean Párich's current responsibilities include leading the firm's Funds

and Asset Managers segment and BBH's Regulatory Strategy group,

funds industy and has played a leading role in its development as Chariman for the irish

Funds Industy (IFIA) and a member of the firsh Government's FSC Funds Group.



Frédéric Pérard Frédéric Pérard
Regional Haad, Luxembourg & Offshore Centres
BNP PARIBAS SECURITIES SERVICES
June 26, Stream A, 14,30
Jun



CIO & Member of the Executive Board

Alternative Investments of the Executive Board
FALCON PRIVATE BANK
June 28, Stream, C, 14.30
M. Pinkerton has over 24 years of far-reaching experience and
expertise in private equity and hedge funds. Prior to joining Falcon
Private Bank in October 2010 he was a managing director in the
Alternative Investments Group at AIG Investments in New York. Mr. Pinkerton also set
up a successful external asset management business in New York to provide consulting
services and manage family investments.



Allan Polack

CEO
NOREA SAVINGS & ASSET MANAGEMENT
June 27, 11:30 & Stream D, 14:30
Allan Podax is also a member of the Executive Management Group.
The Savings and Asset Management arm of Nordea operates in all
the Nordic countries and has a solid representation in Frankfurt, New
York, London, Luxembourg and in Poland. With close to 90.000 mEUR under
management, Nordea Savings & Asset Management is the largest asset manager in the
Nordic area.



Head of Funds & Investment Trusts F&C GROUP

June 25, Distribution Summit, 16. 15
Charlie is also a member of the F&G Group's executive senior management and a director of Thames River Capital. He has responsibility for all aspects of the F&G Group's retail and who



Stephen N. Potter

NORTHERN TRUST GLOBAL INVESTMENTS

June 27, Stream B, 14.30

Northern Trust Global Investments is a fully global multi-asset class manager with over 5864 billion in AUM. Sleve is also Executive Vice President of Northern Trust and sits on the Corporation's Management Streams of the Program of the Program of Streams of



John Porteous

Director, Financial Management
RSM TENON
June 26, Steam D, 16.30
Head of Private Clients at BDO Stoy Hayward Investment Management, Chairman of
the Society of Financial Advisers (SOFA), and Board Director of the Institute of Financial
Planning.



Guillaume Prache, Managing Director **EUROINVESTORS** & Chairman Securities & Markets Stakeholder Group

LESMA
June 27, 11.30 & Stream D, 14.30
Eurolivestors federates the financial services user associations in
Europe which includes four million individuals. Guillaume is also
Secretary General of Euroshareholders, and one of the experts representing financial
services users before the European Securities & Marriets Authority (sc hairiman of the
ESMA Securities & Marriets Stakeholder Group), before the European Commission (as
vice chair of the Financial Services User Group – FSUG), and before the French
financial regulator, AMF.



ne Punishill Global Head, Wealth Online THOMSON REUTERS

THUMBON REUIERS June 28, 1125 Jaime is currently Global Head Wealth Online at Thomson Reuters, he was formerly Director, Strategic Planning & New Channel Dev't at Cilibank and before that Director, Gustomer & Online Strategy at



Antonio Queiroz Head of Digital & New Markets

Fread of Ligital & New Markets

BNP PARIBAS PERSONAL INVESTORS

Antonio Queiroz after creating 2 start-ups (plitchef.com...) and several

BloB and BloC online business, joined BNP Paribas Personal

investors (online brokerage and savings) where is in charge of the

Digital Strategy and New Markets development.



Dr Amin Rajan, CEO CREATE RESEARCH

CHEATE RESEARCH June 25, Potential State 18, 14,30 August 25, Product Innovation Summit, 10,15, June 26, Stream B, 14,30 A June 27, Stream B, 14,30 CREATE—Research is a UK based think tank that specialises in future tends in global fund management. Amin has also contributed a long series of feature and trades in Financial Times, Global mesors, Financial News and RE- He is a Variety professor at the Centre for Leadership University and Fellow at Oxford University's Said Business School.



Group Managing Director & Chief Executive Officer

PICTET FUNDS
June 27, Stream E, 14.30
June 27, Stream E, 14.30
Laurent Ramsey is also Head of Global Distribution of Pictet Asset
Management, the Group's institutional division as well as Chief
Executive Officer of Pictet Funds, the Group's investment funds
idivision. Prior to his current role, Laurent is also one of the five corporate board
members of the European Fund and Asset Managers Association (EFAMA).



Hal Ratner, CIO, European Investment Advisory, Investment Management Division

MORNINGSTAR
June 26, Stream D, 16.30 & June 27, Stream B, 15.30
Prior to assuming his current role in 2012, Hal Ratner was a portfolio
manager and senior research consultant for Morningstar's Investment
Management division, where he developed and implemented asset
allocation and manager structure methodologies. Before joining Morningstar, he was
vice president of investments for mPower, a privately held, San Francisco-based
investment advisory firm that Morningstar acquired in 2003.



Albert Reiter, Managing Director
E-FUNDRESEARCH.COM DATA GmbH
June 26, Stream D, 14.30
June 26,

before joining a German investment bank on the corporate issues side.



Olivier Renault, Country Manager, Luxembourg SOCIETE GENERALE SECURITIES SERVICES

SOCIE IE GENERALE SECURII ES SERVICES

June 26, Stream A, 14 30

Olivier began his career as a consultant in the banking sector and joined Societe Generale group's HR department in 1999 and was then appointed Head of Cleaning at SGSS in France. In 2006, he became Deputy Head of SGSS Sp.A. in Milan, where he managed project integration and synergies. In 2010, Olivier was appointed Country Manager for SGSS in Luxembourg.



Anne Richards, CIO

Anne Richards, C/O
ABERDEER ASSET MANAGEMENT
June 26, Stream B, 14, 35
Anne is Chief Investment Officer (C/O), Head of Alternative Investment
Strategies and a Member of Aberdeen's Group Management Board.
Anne was Chief Investment Officer and Joint Managing Director of
Edinburgh Fund Managers, which was purchased by Aberdeen in
2003. Prior to joining EFM. Anne worked for Merill Lynch Investment
Managers where she was responsible for the UK alpha team.

Caspar Rock, C/O, ARCHITAS

Caspar Rock, C/U, ARCHIIAS
Architas is an independent multi manager business wholly owned by the AXA group.
Caspar is responsible for directing the company's investment activity and overseeing the structure, responsibilities and control of the investment function. Caspar's role also includes the recommendation of appropriate investment strategies to other areas of the AXA business. In addition Caspar runs Architas' six actively managed fund of funds. Prior to his current role, Caspar headed up the multi-manager business at AXA Framilington.



icola Roemer, Project Manager STATE STREET CENTER FOR APPLIED RESEARCH

RESCARUM

Notice Roamer is responsible for research and thought leadership for the investment management industry within State Street S Center for the investment management industry within State Street S Center for the properties of the state of the st



Emmanuel "Manny" Roman, CEO **GLG PARTNERS**

Julie 27, 12.00

Manny Roman spent 18 years at Goldman Sachs, where his final role was Co-Head of Worldwide Global Securities Services and co-head of the European Equilies Division. In 2005, Emmanuel joined GLG Partners LP as co-CEO where he provides the key link between the sales, investment, product development and the operational sides of siness. He joined the Board of MAN in May 2011.



Richard Romer-Lee, Managing Director of European Investment Consulting, MORNINGSTAR

Luropean Investment Consulting, MORNINGSTAR
June 25, Distribution Summit, 15.00
Richard Romer-Lee is managing director of Morningstar's European
investment consulting business, responsible for overseeing
Morningstar's investment consulting operations across Europe.
Morningstar acquired DBSR in 2010. Before assuming his current role
group's investment research and consultancy services. He co-founded DBSR in 1999
and has more than 25 years of industry experience. Prior to joining OBSR, he was a
research analyst at Buck Consultants.



Jasper Roos, Chief Inspiration Officer DIALOGUES INCUBATOR AT ABN AMRO

June 27, 10.00

June 28, 10.00



Head of Investment Management

SKANDIA
June 25, Distribution Summit, 11.15 & June 27, Stream A, 14.55 June 25, Distribution Summit, 11.19 & June 27, Stream A, 14.55
Im runs the Swedish investment proposition with 12 billion euro
assets under management in funds and structured products, including
holding responsibilities for the funds that are selected for local
distribution via Skandia's platform. He has worked 12 years within the industry with
various roles. He is alea a member of the Skandia Global Funds Pic board and holds a
leading management role at Skandia Insurance Company Limited.



CEO & Head, Blend Strategies **ALLIANCEBERNSTEIN**

ALLIANCEBERNOJ ENI
June 27, Stram B, 14.30
Patrick Rudden was acting CEO for AllianceBernstein Ltd from
December 2011 to March 2012. He was appointed Head of Blend
Strategies in 2009, and manages the Dynamic Diversified Portfolio,
oinfiment, he was head of institutional investment solutions. He
emstein in 2001 from BARRA RogersCasey, an investment



Barbara Rupf Bee, CEO

RENAISSANCE ASSET MANAGERS June 27, 13.00 & Stream E, 14.30 June 27, 13:00 & Stream E, 14.30
Barbara Rupf Bee was appointed as CEO of Renaissance Asset Managers (RAM) in February 2012 to lead the specialist asset manager in its focus on Emerging Europe, Russia and Africa. Al RAM, Rupf Bee oversees over 30 investment professionals and assets under management of \$3.1 bn. She joined Renaissance Asset Managers from HSCC Global Asset Management, where she worked as the Global Head of Institutional Sales from November 2007.



Todd Ruppert, President T. ROWE PRICE INTERNATIONAL INVESTMENT

June 27, 113.0 & Stream E, 14.30

Todd Ruppert is also the President, CEO and Director at T. Rowe
Price Global Asset Management. In his role at Global Investment
Services he is responsible for the firm's institutional and intermediary
business worldwide and is a particular expert on the 40/ftly defined contribution and
alternative investments business. He is also a member of the TRP operating steering
committee, director of TRP (Luxembourg) Management and T. Rowe Price Funds
SIGAP. Prior to T. Rowe, he worked for ChilCorp.



Dr. Thomas Rüschen Member of the Executive Committee, Global Head

of Key Account Management

June 27, 09.15

June 27, 09.15

June 27, 09.15

Coment role Mr. Rüschen is Global Head of Key Account Management and Head of European Distribution at DWS. He joined DWS in 2011. Prot to Standard National Account Management and Publisher and Standard Account Management at Deutsche Bank. Mr. Rüschen also worked in Country Management at Deutsche Bank Italy, end was Head of Corporate Banking Lurope for Deutsche Bank



David Russell, Regional Head, Asia Pacific, Securities and Fund Services, Global Transaction Services, CITI

Services, CTT
June 25, Distribution Summit, 17.00
Based in Hong Kong, David manages Citi's Securities and Fund
Services product suite across the region, including direct custody and
clearing, global custody, fund administration for traditional and
alternative investments, securities finance, depositary recipies and corporate agency
and rust. In 2010, David was co-named Asianinvestor's "Custody Banker of the Year",
and in 2011, David was also recognized by Asia Asset Management as its "Custodian
learer of the Year". Leader of the Year



Managing Director, Global Head of Securities & Fund Services, Global Transaction Services

June 20, 11.4U
Neen() Sahai is responsible for Citi's global fund administration, custody, securifies clearing, securifies finance, depositary receipts, trust, alternative investment services, institutional middle office and retail separately managed accounts businesses. He is also a member of Citi's Management Committee and Citi's Global Transaction Services Management Committee. Prior to assuming his current role, Mr. Sahai was Chief Prinancial Officer of Global Transaction Services.



ALFI
June 25. Emerging Markets Summit, 16.15
Mr Saluzzi is the Chairman of ALFI, and has been on the board of
ALFI since 2001. He brings over 25 years' experience in the
Investment Management Industry in Luxembourg and in the US. He is
also the partner responsible for Pxc Luxembourg Financial Services practice and as
such a member of the firm's country leadership team.



Roger W Sanders OBE

Roger W Sanders OBE
Managing Director
LIGHTHOUSE GROUP PLC
June 26, Stream D, 16.30
Roger is currently Managing Director of the group employee benefits
divisor of Lighthouse Group Pic, the largest autonomously owned national
EPA in the UK and winner of FT Business's large IFA of the year award in
2010 and Alm Isted since 2000. He is also a non-executive director of the Financial
Ombudsman Service. He has over 40 years experience in insurance, financial services and



Executive Vice President, DC Practice Leader

June 26, Stream B, 16.30
June 26, Stream B, 16.30
Prior to joining PIMCO in 2006, Ms Schaus was a founder and
president of Hewitt Financial Services, which includes DC investment
consulting and research as well as brokerage and personal finance.
She is the founding chair for the Defined Contribution institutional

Investment Association, serves on the board of the Employee Benefit Research Institute and is a past member of the Financial Planning Association board.



Mark Schindler
Fund & Manager Selection, Equity
UBS WEALTH MANAGEMENT & SWISS BANK
June 27, Stream C, 14.30
June 27, Stre



Kene Schneider

MD, Head of Product Management & Development

SWISS & GLOBAL ASSET MANAGEMENT

June 25, Product Innovation Summit, 15:00

René Schneider is a Managing Director of Swiss & Global Asset
Management and Head of Product Management & Development, Prior
to his current position René was head of equities investment
management at Julius Baer and also at Credit Suisse Asset

Management, where he held various positions in investment, business development, and
risk in Tokyo, London and Zurich.



Head of Global Equities

THEAD OF GIOUZE CYUTUR'S

DWS INVESTMENTS

June 26, Stream C, 16.30

Thomas Schüssler is a portfolio manager for Value Equity. He has been responsible for DWS Top Dividende since September 2005, having joined DWS in 2001. He was initially responsible for technology.

Previously, he was Executive Assistant to Dr. Ackerman (CEO Deutsche Bank AG) and from 1996 – 99 and an IT project manager at Deutsche Bank.



Global Head of Regulatory & Industry Affairs

Grobal Head of Kegulatory & Industry Affairs
HSBC SECURITIES SERVICES
June 26, Stream A, 1729
Bill is the primary interest threat shared and industry bodies
infrastructure issues. He has first hand knowledge of investment manager needs,
markets and market tends having played a major part in settling strategy for Securities
Services in Asia prior to his current role.



EUROPEAN FUND ADMINISTRATION (EFA)
June 27, 11.30
Since its creation in 1996, EFA I a leading third-party fund
administration specialist. EFA provides fund administration and
transfer agency services for 2,727 funds worth over 685 billion.
Seale also served as chairman of ALFI from 2003-2007 and is a member of the
Luxembourg Government Committee for the Development of the Financial Secto



Holger Sepp
Co-Head, General Manager, Germany
CACEIS INVESTOR SERVICES
June 26, Stream A, 14.30
June 26, Stream A, 14.30
where he was COOICFO of bethe Sepp vis with Sal. Oppenheim from 2006 to 2010
where he was COOICFO of the Oppenheim KAG, and with DekaBank from 2000 to
2005 where was COOICFO of Deka Investment Genth. Sepp started his career as
management consultant in the financial services industry in 1993.



ierre Servant,

MATIXIS GLOBAL ASSET MANAGEMENT
June 27, 09.15
Pierre is also a Member of the Management Committee of Natixis in
charge of the Investment solutions division (Asset Management,
Insurance, Private Equity and Private Banking) Prior to this, he was
the Board of directors of INIS CIB, IXIS AM Group (since 2007, Natixis Global Asset
Management) and Credit Fronics:



Head of Discretional and Total Return Management **EPSILON**

EFSILON
June 27, Stream C, 15.30
Luca has been Head of Discretional and Total Return Investments at
Epsilon since 2009. Prior to this, he was Head of International Bonds
team at Eurizon Capital SGR and before that Head of Emerging Fixed
then Head of International Bonds team of CAM SGR. Pedro Simko



SAATCHI & SAATCHI SIMKO
June 25, Distribution Summit, 12.20
In 2004 SIMKO Communications, one of Switzerland's largest and best known advertising agencies joined forces with Saatch' & Saatch to become Seatch' & Saatch' Somit on the Saatch' & Saatch' Somit of Seatch' & Saatch' Somit of Seatch' & Saatch' Somit of Seatch' & Saatch' & Saa



Managing Director, Global Head of Client Executive, Global Transaction Services

Use 1 ransaction Services
CITI
June 26, 08.45
As Global Head of Client Executive, Jervis Smith is responsible for all
office Global Transaction Services investor clients. Previously, he was
the Head of Managed Funds and the Middle East for Cit's Financial institution Group. In
this role, Jervis was responsible for the relationship management of Cit's clients in the
investment community internationally and for all financial institutions in the Middle East.



Verona Smith Head of Proposition

The dot if Proposition

CFUNDS

June 26, Stream D. 17.20

June 26, Stream D. 17.20

Ferna pinet Cofunds in 2007 as Head of Proposition, focussing on evolving the Cofunds platform of innovative, market leading propositions, products and services. Verona has extensive knowledge of the wrap and platform market. Previous roles were with American Express, Legal & General and Australian BT Funds Management Group, where she oversaw the development of their wrap platform.



Nick Spencer Director, Consulting, EMEA RUSSELL INVESTMENTS

June 25, Product Innovation Summit, 12.15
Nick is responsible for directing the development and implementation of alternative investment strategies for Rusself's consulting clients in EMEA Nick has over 20 years industry experience roughly equally split between Asset Managers and Consultants – working with multi-hationast, persion funds, family offices and sovereign wealth funds. Prior to joining Rusself investments, Nick was the Head of Institutional, UK illeration. Netherlands at GAM.



Jan Straatman

LOMBARD ODIER DARIER HENTSCH & CIE

June 26, Stream B, 14.35 ointed to his current role. Prior to this, he was Clebal Clo for MS. Before joining ING in 2008, he was CEO/Clo or Pear-Audil Investments in London. Prior to that, he held various positions in the field of asset management and persions, including Clo Capital Markets of ABP Asset Management in the Netherlands. During his tenure with ABP t was selected as best European pension plant, here years in a row.



Marcus Svedberg, Chief Economist, EAST CAPITAL

Marcus Svedberg, Chief Economist, EAST UNITED June 25, Emerging Markets Summit, 09.30 Prior to East Capital, Marcus worked at the Stockholm Institute of Transtino Economics (SITE), where he was Acting Director. Between 2002 and 2005, he worked as Chief Analyst at SITE, with focus on political and economic development, as well as private sector development in transition countries. Marcus also has work experience from the Swedish Trade Council, where he was project manager for point T and telecom focusing on emerging markets.



Shiv Taneia, Managing Director **CERULLI ASSOCIATES**

CENULLI ASSOCIATES
June 25, Distribution Summit, 09.30 & June 26, 08.00 & June 27,
Stream D, 14.30
Shive joined Cerulli Associates in September 2000 to help establish the
firm's international operations covering both European and Asian
mutual fund markets. He has analyzed the asset management
industry for the past 18 years. Cerulli Associates is privately owned,
and all the research produced is independently generated. Prior to joining Cerulli
Associates, Shiv worked in mutual fund research at Standard & Poor's in London.



Niklas Tell, Partner & Chief Content Officer

TELL MEDIA GROUP

June 27, Stream A, 14.55

June 27, Stream A, 14.55

Mikas has covered and commented on the Nordic and the international fund industry since 1998. Prior to establishing Tell Media Group in 2005 he was the European Director of Fund Analysis at Morningstar. Niklas Tell has a degree in Economics and Business Administration from the Stockholm School of Economics and is a wedish Society of Financial Analysts.



Julian Thompson, Head of Global Emerging Markets
AXA INVESTMENT MANAGERS LIMITED
June 25, Emerging Markets Summit, 10.00
June 25, Emerging Markets Summit, 10.00
Julian specialised iniliality in Lath America, but later covered all
emerging markets as a portfolio manager. Previous roles at America
Express and Threadneedle, where Julian also managed the US\$1.5bn
Threadneedle Latin American Fund, preceeded his move to AXA in
2010. Julian currently manages around US\$600 m d sasets in
emerging markets using a sector-based approach to research and investment.



Massimo Tosato, Executive Vice President SCHRODERS June 26, 08.45 & June 27, Stream E, 14.30

June 20, 06-39 June 20, 27 Streem I, 1900 Street Grand Distribution and for NFC, the alknews to see sporsible of the Control o and from 1999 to 2001 for the whole of continental Europe



Alexandros Tsoukopoulos, Senior Director
EUROBANK EFG ASSET MANAGEMENT MFMC
Alexandros Tsoukopoulos is a Senior Director in the Institutional Sales
Division of Eurobank EFG Asset Management MFMC, responsible for
international sales. Previously, as a Senior Director in the Investment
Management Division of Eurobank EFG Asset Management
Investment Firm SA, he was in charge of the Portifolio Management
investment Firm SA, he was in charge of the Portifolio Management
or private clients. He has also served as head of the Discretionary
Asset Management unit for Eurobank EFG, portifolio manager for private clients with
Merrill Lynch Pierce Fenner and Smith (Hellas) and Investment Consultant with Societe
Generale, Althers



Sophie Van Straelen President **ASTERIAS**

AST LEKIAS
June 26, Stream C, 17.20
After 15 years in banking, Sophie van Straelen founded Asterias
Limited in 1995 to respond to a growing need for independent market,
analysis and education in hedge funds. She is the editor of sysdedicated blog on asset management. Sophie van Streien has been
notal News as one of the top 100 most influential women in Finance.



Deputy General Secretary

AUTORITE DES MARCHES FINANCIERS (AMF)
June 27, Stream E, 14,30
In his current role at the AMF, Edouard Viellefond, is also Managing
Director, responsible for AMF's Regulation Policy and International



Martin Vogel CEO

MDO SERVICES
June 26, Steam A, 17.20
Prior to his current role, Martin worked for the Julius Baer Group from 1996 to 2008, where he was a Member of the Management Committee of Julius Baer Asset Management. He set up and expanded an inmer of business activities for the Julius Baer Group, namely the International Fund Distribution business, the Private Labelling business and the Global Cristoch business.

Custody business



Vice Chairman, International Affairs

ALFI
Denise has been a member of the ALFI board of directors since 2007 and has worked in the financial industry in Luvernbourg since 1990. She is Conducting Officer of Franklin Templeton Investments. This is an oversight and governance role under the EUU CITS legislation, reporting to the Board of the Fund. Previously, Denise worked in the audit division of Coopers & sybrand in Boston, USA and Luxembourg, for over 9 years.

Niraj Vyas, Financial Planning Director GUARDIAN WEALTH MANAGEMENT

Nari yusa leads Guardian Wealth Management's business in the UK. His responsibilities include developing the stategic direction of the UK financial planning business; building a robust filestyle based dient proposition; markeling and business developiement; recruitment; training, developing, coachig and mentioning of financial planners; and overall risk management. Prot to his current rote, Kingi was Head of the UK Planning Bam at Bluefin



MD, Global Head of Family Office Group

CIII
June 25, Emerging Markets Summit, 10.00
Catherine is also Vice Chairman, Cit Institutional Client Group,
EMEA; Chief Country Officer (COO), Switzerland; CCO Monaco and
Chairman of Citibank Switzerland, AG. She has held several senior
including CEO, Citi Private Bank, EMEA and Head of ASEAN Markets
ingapore, Indonesia, Philippines, Vietnam, Thailand, Malaysia, Brunei)



Adrian M. Weiss Head, EMEA Investment Products & Advice

Flead, EMEA Investment Products & Advice
CIT GL OBAL CONSUMER GROUP
June 25, Distribution Summit, 10.00
Adrian oversees investment products and financial advice for Citi's
Retall Bark which targets mass and core affluent clients across 14
countries in EMEA. His primary role is to assist the local retail teams in
establishing a competitive investment product prosposition for the affluent segment and a
leading advisory framework that is used on a daily basis by Citi's investment consultants.



Matthew Weisser

Head of Fund & Portfolio Solutions Distribution, Europe, Middle East & Africa STANDARD CHARTERED PRIVATE BANK
June 25, Emerging Markets Summit, 17.00
Matthew's focus is across the managed product suite, encompassing

funds, hedge funds, private equity and discretionary portfolio funds, hedge funds, private equity and discretionary portfolio management. Prior to joining Standard Chartered in 2010, Matthew spent four years with the UBS Private Bank in London and began his career working for UBS AG's US Wealth Management division in New York.



Head of Regional Coverage - US/UK

Head or Regional Coverage – US/VIX
CACEI NIVESTOR SERVICES
June 26, Stream D, 14.30
June 26, Stream D, 14.30
Group's business development for US and UK clients. He has over 15
year's experience in the asset and wealth management industy. His
a leading European private bank, and senior manager in the financial services division
of Accenture management consultants.



Dr. Christian Wrede MD, Head Central Europe Business

FIDELITY INTERNATIONAL

Christian joined Fidelity in 2008 and is MD for Central Europe, comprising Germany, Austria, Switzerland, France and Central & Eastern Europe, Prior to this, Christian spent 14 years at AXA, working in Germany, France and Japan.



Managing Director
HAITONG INTERNATIONAL ASSET

HAITONG INTERNATIONAL ASSET MANAGEMENT (HTIAM) June 26, Energing Markets Summit, 15 00 June 26, Energing Markets Summit, 15 00 international business within Haltong International business all China Harchants Fund in Shenzhern, where he overseaw ODII and CPII business. Ben led the effort in launching the first global resources fund in China ODII program Prior to that, Dr. Zhang worket in New York at various institutions including Moody's KMV, Fitch Ratings, and UBS before moving back to the China.



Founding CEO, CIO

FOUNDING CEO, CIO

JT CAPITAL MANAGEMENT LTD

June 25, Emerging Markels Summit, 15.00
Mr Zhang is in charge of investment strategy and manages the investment platform of JT Capital. Mr. Zhang also advises the National Council for Social Security Fund (NCSSF), for which he had held as a full time position from 2008 to 2009. Prior to joining NCSSF, Mr. Zhang was a partner in GSA Capital, a London based hedge fund.



Julie Zhu, Executive Director. International Business Department

International business Department
HAITONG SECURITIES
June 25, Emerging Markets Summit, 15.00
Julie 27hu was appointed as the Executive Director at International
Business Department of Haitong Securities in October 2007. She is in
charge of the business development of foreign institutions, especially to
GFII business. Under her management, Haitong Securities' GFII client assets exceed
USD30bn and the yearly turnover exceeds USD120bn.



Professor Emeritus BOOTH SCHOOL OF BUSINESS, UNIVERSITY

OF CHICAGO
June 26, 10.00
Marvin Zonis has written extensively on globalization, digital technologies, emerging markets, Middle Eastern politics, the oil industry, Russia, and U.S. Toreign policy. He is a leading authority not he Middle East, and the former director of the Center for Middle Eastern Studies at the University of Chicago. He was the first professor at the Business School to teach a course on the effects of digital technologies on global business.

TECHNOLOGY & SOCIAL MEDIA AT FUNDFORUM INTERNATIONAL 2012

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Read industry articles and research papers from some of our guest speakers. Interested in contributing? Please contact Amos Rojter on aroiter@icbi.co.uk.



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Conference Endorsed By



The European Fund & Asset Management Association (EFAMA) is the representative association for the European investment management industry. It represents through its 26 member associations and 58 corporate

members approximately EUR 13 trillion in assets under management, of which EUR 7.9 trillion was managed by approximately 54,000 funds at end 2011. Just over 36.000 of these funds were UCITS (Undertakings for Collective Investments in Transferable Securities)

The mission of EFAMA is to:

Support a high level of investor protection through the promotion of high

ethical standards, integrity and professionalism throughout the industry;

• Promote the completion of an effective single market for investment management and the creation of a level playing field for competing saving and investment products:

Strengthen the competitiveness of the industry in terms of cost and quality through seeking and obtaining improvements in the legal, fiscal and regulatory environment.

For more information about EFAMA, please visit http://www.efama.org



The Association of the Luxembourg Fund Industry (ALFI) is the representative body of the Luxembourg investment fund community. Created in 1988, the Association today represents over one thousand Luxembourg fund industry domiciled investment funds, asset management companies and a wide range of service providers such as custodian banks, fund administrators, transfer agents, distributors, legal firms, consultants, tax experts, auditors and accountants, specialist IT providers and communication companies. The Luxembourg Fund industry

is the largest fund domicile in Europe and a worldwide leader in crossborder distribution of funds. Luxembourg-domiciled investment structures are distributed on a global basis in more than 50 countries with a particular focus on Europe, Asia, Latin America and the Middle East. For further information, do not hesitate to consult our website at www.alfi.lu

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▲ Aberdeen

At Aberdeen, asset management is our business. We operate independently and only manage

assets for third parties, allowing us to focus solely on their needs, without conflicts of interest. We now manage £173.90 billion (as at 31/12/2011) of third party assets from our offices around the world. Our clients access our investment expertise across equities, fixed income, property and alternative investments.

We package our skills in the form of segregated and pooled products across borders. We invest worldwide and follow a predominantly long-only approach, based on fundamentally sound investments – we do not chase market fads. Our investment teams are based in the markets or regions in which they invest. Clients understand our process and portfolios because they are transparent. We know global markets from the local level upwards, drawing on 1,900 staff, across 30 offices in 23

We believe our focus, size and approach enable us to provide effective asset management and superior client service. Our teams champion asset management and superior client service. Our teams champion original thinking and knowledge, so investment decisions are based only on our own research. As a group, we have the scale to provide global coverage of financial markets, yet we are small enough to focus on each and every portfolio decision. Close-knit teams, clear investment processes and flat structures are important to us. We seek to grow our clients' assets in a way that is manageable and sustainable over the

AllianceBernstein

AllianceBernstein is a leading global investment management firm that offers high-quality research and diversified investment

services to institutional investors, individuals and private clients in major world markets. Our investment services encompass value and growth equities, blend strategies, fixed income, alternatives and asset allocation. AllianceBernstein also provides independent investment research, trading and brokerage-related services to institutional clients through Sanford C. Bernstein. We have offices in 46 cities in 23 countries and employ about 3,800 people, of whom around 290 are analysts.

At the end of December 2011 we managed €313 billion in assets worldwide, of which €22.9 billion was in Europe. We have over 400 employees in Europe, in offices in Amsterdam, Geneva, London, Luxembourg, Madrid, Milan, Munich, Paris, Stockholm and Zurich.



BNP Paribas Securities Services, a wholly-owned subsidiary of the BNP Paribas Group, is a leading

global custodian and securities services provider backed by the strength of a universal bank (rated AA- by Standard and Poor's). It provides integrated solutions to all participants in the investment cycle including

the buy-side, sell-side, corporates and issuers.

The bank has a local presence in 34 countries across five continents, effecting global coverage of more than 100 markets. It partners with clients to help overcome complexity, while offering a one-stop shop for all asset classes, both onshore and offshore, around the world.

Key figures as at 31 December 2011: USD 5,854 billion of assets under custody, USD 1,073 billion assets under administration, more than 7.044 administered funds and 7,700 employees.



BNY Mellon is a global financial services company focused on helping clients manage and service their financial assets, operating in 36 countries and serving more than 100 markets. BNY Mellon is a leading provider of financial services for

institutions, corporations and high-net-worth individuals, offering superior investment management and investment services through a worldwide client-focused team. It has \$25.8 trillion in assets under custody and

administration and \$1.26 trillion in assets under management, services \$11.8 trillion in outstanding debt and processes global payments averaging \$1.5 trillion per day. BNY Mellon is the corporate brand of The Bank of New York Mellon Corporation. Additional information is available at www.bnymellon.com and through Twitter@bnymellon

Baker & McKenzie is one of the world's largest law firms, with a solid

service platform spanning 42 countries. Our collective capability and success in handling complex international deals have made us counsel of choice among multinationals and financial sector clients with global needs. Luxembourg is a major private banking centre in Europe and a key place in the world for investment funds. Many of our global clients in the corporate and financial sectors have entities or funds registered in Luxembourg. Our Luxembourg team helps our clients in every aspect of their business. Our lawyers have a wide expertise in Funds & Asset Management and a strong knowledge of the specific needs of the market. We advise domestic -and foreign investors, fund promoters as well as other providers of financial services from a legal and tax perspective, both in relation to regulated and unregulated investment vehicles

BROWN BROTHERS HARRIMAN

A global leader with close to 200 years of experience, BBH is a financial services firm that helps many of the world's most sophisticated mutual funds, investment managers, banks and insurance companies achieve their international business objectives.

The Firm's partnership structure and close management allows independence and alignment of interests with its clients, creating lasting relationships built on a foundation of integrity, experience, and trust. BBH's Investor Services business provides cross border, institutional administration and execution services for many of the world's leading asset managers and financial institutions in close to 100 markets. BBH is consistently ranked among the world's top global custodians, asset administrators, foreign exchange, and securities lending providers. For more information about BBH's differentiated approach, please visit www.bbh.com.



Citi OpenInvestorSM is the investment services solution for today's diversified investor, combining specialized expertise, comprehensive capabilities and the power of Citi's global network to help our clients meet their performance objectives across asset classes, strategies and geographies. Citi provides complete investment

services for institutional, alternative and wealth managers, delivering middle office, fund services, custody, and investing and financing solutions that are focused on our clients' specific challenges and customized to their individual

Global Transaction Services, a division of Citi's Institutional Clients Group, offers integrated cash management, trade, and securities and fund services to multinational corporations, financial institutions and public sector organizations around the world. With a network that spans more than 95 countries, Citi's Global Transaction Services supports over 65,000 clients. As of the fourth quarter of 2011, it held on average \$368 billion in liability balances and \$12.5 trillion in assets under custody.

clearstream GROUP

Clearstream has more experience in delivering high-quality,

post-trade services to the world's financial sector. We offer a comprehensive portfolio of services for both domestic and internationally traded bonds, equities and investment funds.

Our European Funds Hub provides open architecture solutions ranging

from order-routing to settlement, asset servicing and securities financing. Vestima+, our automated order routing system now connects also to stock exchanges worldwide providing investors with additional fund distribution

Our investment funds service offering at a glance:

- Routing of orders from investors to the funds or their agents as well as stock exchanges
- Settlement of these trades
- Asset servicing of the fund units Using investment funds as collateral.

Headquartered in Luxembourg, with operations in Luxembourg, Frankfurt and Prague, Clearstream also has offices in Dubai, Hong Kong, London, New York, Singapore and Tokyo. www.clearstream.com



DIFC is an onshore financial centre strategically located between the east and west, which provides a secure and efficient platform for business and financial institutions to reach into and out of the emerging

markets of the region. The quality and range of DIFC's independent regulation, common law framework, supportive infrastructure and its taxfriendly regime make it the perfect base to take advantage of the region's rapidly growing demand for financial and business services. raping yowing utilization for inlancial and business services. DIFC fills the time-zone gap for a global financial centre between the leading financial centres of London and New York in the west and Hong Kong and Tokyo in the east. Guided by its core values of integrity, transparency and efficiency. DIFC is playing a pivotal role in meeting the growing financial needs of the region. www.difc.ae



DWS Investments is the mutual fund arm of DWS investments is the inducat until an annotation. Deutsche Asset Management, being the largest mutual fund company in its home country, Germany. With EUR 193 bn AuM, DWS investments ranks number four among the leading retail mutual fund companies. If 270 he within the tea (1) of both life.

across Europe and with EUR 270 bn. within the top 10 globally.

Founded in 1956, DWS's activities span not only Europe. Over the last few years, the DWS Investments brand has been rolled out to cover

countries and products across the Asia-Pacific region.

The Innovation Success Factor

DWS' international network enables it to identify market trends at an early stage and swiftly translate them into investment ideas. By bringing the right products to market at the right time, DWS turns current market conditions into investment opportunities.



Eurizon Capital SGR S.p.A is the asset manager company of Intesa Sanpaolo Group specialized in products for retail and institutional clients. With AUM of about 160 billion euros*, it ranks first in the Italian

asset management setting.

Eurizon Capital offers a wide range of tailored products, featuring different management styles and providing investment solutions for various client needs.

- It interprets asset management through specific business lines:
- multi-asset, multi-style and multi-product portfolios;
 LTE (Limited Tracking Error) products;
- structured products based on quantitative methods
- Eurizon Capital SGR comprises Eurizon Capital SA, specialized in managing Luxembourgian mutual
- Epsilon SGR, joint venture between Eurizon Capital SGR (51%), and Banca Imi (49%)
- Eurizon Capital is present abroad:
 in China, with a 49% shareholding in Penghua Fund Management;
- in South East Asia, through an Eurizon Capital SA commercial branch.



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Falcon Private Bank is an experienced Swiss private banking boutique offering personalized wealth management solutions and advice for high net worth clients, families and institutional

investors with sophisticated wealth management and investment requirements. The Bank's global clients benefit from more than 40 years requirements. The bain's global collections behind from hide that 40 years of expertise in Swiss private banking and the financial strength and government-backed stability of its owner Aabar Investments PJS. Falcon Private Bank is based in Zurich, Switzerland with branches and representative offices in Geneva, Abu Dhabi, Dubai, Hong Kong and

Our service philosophy focuses on the individual and personal needs of our clients. We offer unique solutions and high-quality, tailor-made services. Our range of funds provides sophisticated clients with access to all major asset classes and regions but also to special niche markets typically out of reach for private investors. The solutions we develop are perfectly calibrated to cover all investment conditions, including the amount of assets invested, risk tolerance and investment horizon



Headquartered in San Mateo, California Franklin Resources is a global organisation known as Franklin Templeton Investments. Our common stock is listed on the NYSE under the ticker symbol BEN, and is included

in the S&P 500 Index

Investment management is our core business and for over 60 years, investors around the world have looked to us as a trusted partner in asset management. Along the way, we have continuously broadened our expertise and become a firm with considerable worldwide presence. Today we employ over 8300 employees, maintain offices in over 30 countries and serve investors in over 150 countries. A globally diversified asset manager with over USD 727 billion in AUM, we offer over 350 investment solutions to clients globally.

With the expansion of our global footprint, vast cross-border distribution

business, on-the-ground research capabilities and trading network, we have continued to build our local presence within the domestic fund management industry of individual markets as diverse as Brazil, Japan, China, India, United Kingdom, Australia, and Korea.

HSBC (X)

The HSBC Group, headquartered in London, serves customers worldwide from around 7,200 offices in over 80 countries and

territories in Europe, the Asia-Pacific region, North and Latin America, the Middle East and Africa*. This global reach allows it to offer clients access Middle East and mild. This good read rained is one in order to one of the stress sailed of wholesale and retail banking products across a truly global network. The four global businesses are Global Banking and Markets (GBM); Commercial Banking (CMB); Retail Banking and Wealth Management (RBWM) and the Private Bank.
HSBC Global Asset Management, part of Retail Banking and Wealth

Management, manages assets totalling US\$400.2bn and is a leader in emerging markets funds, with more than US\$122bn invested in this asset class*. For more information see www.assetmanagement.hsbc.com HSBC Securities Services provides fund administration, custody and related securities services around the world. Global assets under custody are US\$5.2 trillion and global assets under administration are US\$2.4 trillion*. For more information see www.hsbcnet.com/hss *As at 31 December 2011

J.P.Morgan

J.P. Morgan is a leader in financial services, offering solutions to clients in more than 100 countries

with one of the most comprehensive global product platforms available. We have been helping our clients to do business and manage their wealth for more than 200 years. Our business has been built upon our core principle of putting our clients' interests first.

J.P. Morgan Worldwide Securities Services is a premier securities servicing provider that helps institutional investors, broker dealers and equity issuers optimize efficiency, mitigate risk and enhance revenue. Worldwide Securities Services leverages the firm's unparalleled scale. leading technology and deep industry expertise to service investments around the world. It has \$16.9 trillion in assets under custody and \$6.97 trillion in assets under administration.

LIPPER (



Lipper, a Thomson Reuters company provides independent insight on collective investments including mutual funds, retirement funds, hedge funds,

and fees & expenses to the asset management and media communities. As the world's leading fund research and analysis organization, Lipper covers over 125,000 funds globally. Lipper delivers premium data, fund ratings, analytics, and commentary through specialized products.
Investment professionals around the world rely on Lipper everyday for unparalleled expertise and insight into the fund industry. Additional information is available at www.lipperweb.com.

Martin Currie is a specialist investment management business. From our headquarters in Edinburgh, we manage £3.5 billion (US\$8.6 billion) in active equity portfolios for a global client base of financial institutions, charities, foundations, endowments, pension

base or minimal misualizations, criticals, dictinations, encomminist, funds, family offices, government agencies and investment funds. We are a private company, owned and managed by our full-time employees. We believe that our ownership model confers stability minimises corporate distractions and helps us to attract and retain talented people to the business. We are committed to remaining independent, and see this as critical to the future success of Martin Currie

max.xs is a full service sales organisation, offering asset management firms immediate access to distributors and institutional investors in German speaking countries.

max.xs enables asset management firms to capture new opportunities and to improve sales efficiency and effectiveness. max.xs diminishes the need to build or retain an own local sales infrastructure. Organizational costs can be decreased, variabilized and externalized through outsourcing of business development and relationship management efforts. max.xs reduces market entry and exit barriers, thus increasing the strategic options for asset

Our network of several thousand financial intermediaries and institutional investors paired with market intelligence enable focused pitching and create cross-selling opportunities with our existing clients. Our team of seasoned sales, service and marketing professionals possesses intimate customer knowledge, which optimizes relationship management effectiveness. Our mid-office functions and technical infrastructure secure high servicing quality. Reporting tools make sales activities transparent and provide

valuable market insights.
max.xs is based in Frankfurt/Main. More information on www.max-xs.de

Morningstar – A global leading provider of independent investment research and consulting services. Independent Investment Research Launched in 2009, we now have 900+ Morningstar Qualitative Fund Ratings and Research Reports. The new ratings and research offer forward-looking insight and opinions into how a fund might behave under different workst expetitions and two broad unage fundaments extrict executions. forward-looking insight and opinions into how a fund might behave under different market conditions and are based upon fundamental criteria such as expenses, manager experience, and investment approach. Morningstar does not charge fund groups to be rated, providing investors and their advisers with truly independent, objective information.

Morningstar Consulting Services
Together, our registered investment advisory groups manage or advise on more than \$61 billion in assets. Morningstar Associates draws on its core capabilities – plan evaluations and design, manager search, investment monitoring, and portfolio construction - to design innovative solutions that helps institutions improve the investor experience.



Multifonds is an award winning multi-jurisdictional investment fund software platform for traditional and alternative funds with three fully

integrated products in a single flexible and scalable architecture: Multifonds Transfer Agent supports end to end investors servicing and transfer agency needs for traditional cross border and other long only funds as well alternative equalization, series and limited partnership

lutilis as were are many experience and minimo parameter funds in a single platform.

Multifonds Fund Accounting is the market-leading fund accounting software platform uniquely supporting American, European and Asian funds across asset classes and fund structures on a single highly

efficient workflow and exception driven platform.

Multifonds Portfolio Accounting extends Multifonds Fund Accounting to supports the increasingly complex middle-office real-time accounting reporting and exception monitoring needs of asset managers and fund

reporting and exception inclining necessors are made administrators. Founded in 1995, Multifonds serves the world's leading global custodians, third-party administrators and top tier asset managers. Our products support more than \$35 trillion in assets in more than \$30 jurisdictions. Multifonds is member of the FinTech 100 of top global financial services software vendors.



Newedge. Our name embodies our promise to our relevance. Our frame enhances our promise to our clients. We deliver on that promise by providing the execution, clearing and prime brokerage services that give them the confidence that their interests are give them the confidence that their interests are protected. Our agency broker model also means that our interests are never in conflict with our clients. Our strength as one of the leaders in listed derivatives is complemented by OTC clearing experience across multiple asset classes and unified by our technology.

An estimated classes

- An estimated global market share in listed derivatives of 11.3% clearing and 12.0% execution*
- and 12.0% execution
 3.6 billion contracts executed and cleared in 2011*
 Top rankings on exchanges globally: CME, CBOT, ICE, EUREX, LIFFE, OSE, TSE and HKFE**

ITFE, OSE, TSE and TIKFE.

If you are looking for an impartial partner that combines reach, size, dependability, and personal service, consider Newedge.

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Principal Global Investors manages assets for sophisticated investors around the world. Our multiboutique strategy enables us to provide an expanded range of diverse investment capabilities, including equity, fixed income and real estate investments.







We also have experience in currency management, asset allocation, stable value management and other structured investment strategies through our network of specialized investment groups and affiliates four clients are spread across many industries, sectors, countries and continents. The scope of our client base—which embraces public and private pension funds, investment banks, foundations & endowments, central banks, life insurance companies, multi-manager platforms, and sovereign wealth funds, as well as retail investment trusts—reflects the breadth and sophistication of our investment capabilities, the global reach of our business, the quality of our research and investment professionals, and ultimately the results we achieve for our clients. As a result, we manage portfolios for many leading investors around the world, spanning more than 50 countries and including 10 of the 25-largest pension funds in the world*

*Pension & Investments/Watson Wyatt, World's 300: The Largest Retirement Funds, September 2010.



Qatar Financial Centre (QFC) is a financial and business centre established by the government of Qatar in 2005 to attract international financial services and multinational corporations to grow and develop the market for financial services in the region.

QFC aims to help all QFC licensed firms generate new, and sustainable, revenue streams. It provides access to local and regional investment opportunities. Business can be transacted inside or

outside Qatar, in local or foreign currency. Uniquely, this allows businesses to operate both locally and internationally. Furthermore, QFC allows 100% ownership by foreign companies, and all profits can be remitted outside of Qatar.

remitted outside of Qatar.

The QFC Authority is responsible for the organisation's commercial strategy and for developing relationships with the global financial community and other key institutions both within and outside Qatar. One of the most important roles of QFCA is to approve and issue licences to

on the indist implorant roles of uz-vals to applive a rior issue incinces or individuals, businesses and other entities that wish to incorporate or establish themselves in Qatar with the Centre.

The QFC Regulatory Authority is an independent statutory body and authorises and supervises businesses that conduct financial services activities in, or from, the QFC. It has powers to authorise, supervise and, where necessary, discipline regulated firms and individuals.

Renaissance Asset Managers

Renaissance Asset Managers is the investment management business of Renaissance Group, the leading emerging markets investment firm. Founded in 2003,

markets investment firm. Founded in 2003, Renaissance Asset Managers aims to be the leading specialist manager for investing in Russia, the CIS, Emerging Europe and Africa. Renaissance Asset Managers employs over 50 people, including 30 investment professionals, and has assets under management of \$3.1bn across a full range of asset classes. (30.1.12)

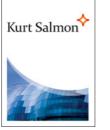
Renaissance Group brings a strong network of offices across Sub-Saharan Africa, South Africa, Russia and the CIS region, with further affiliations in India and China. At Renaissance Asset Managers we harness this India and China. At Renaissance Asset Managers we namess time information advantage that being local confers, whilst offering clients the comfort of dealing with a firm and products that are highly regulated operating from our bases in London, Luxembourg, Guernesy, Cyprus and Moscow. With over 30 investment professionals, we offer an unrivalled pool of investment talent delivered with a passion for client focus. Our mission is to ensure our clients receive the most professional and profitable experience from our market leading knowledge of emerging markets.

S&P Capital IQ, a brand of the McGraw-Hill Companies (NYSE:MHP), is a leading provider of multi-asset class data, research and analytics to institutional investors, investment advisors and wealth managers around the world. We provide a broad suite of capabilities designed to help track performance, generate alpha, identify new trading and investment ideas, and perform risk analysis and mitigation strategies. Through leading desktop solutions such as Capital IQ, Global Credit Portal and MarketScope Advisor; enterprise solutions such as S&P Securities Evaluations, Global Data Solutions, and Compustat: and research offerings, including Global Market Intelligience. Compustat; and research offerings, including Global Market Intelligence











Northern Trust

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and company and fund research, S&P Capital IQ sharpens financial intelligence into the wisdom today's investors need. Since 1990 our qualitative fund research has provided insight into the performance of the world's leading investment funds by examining the people, processes and teams behind the funds.



Schroders is a global asset Schroders management company with over 200 years of financial experience. We

currently manage Ä211.6 billion on behalf of institutional and retail investors, financial institutions and high net worth clients from around the world, invested in a broad range of asset classes across equities, fixed income and alternatives.

We employ 2905 talented people worldwide operating from 33 offices in

26 different countries across Europe, the Americas, Asia and the Middle East, close to the markets in which we invest and close to our clients. Schroders has developed under stable ownership for over 200 years and long-term thinking governs our approach to investing, building client relationships and growing our business.



worldwide with around 4,000 employees, SGSS provides a full

range of securities services that are adapted to the latest financial markets and regulatory trends: clearing services, custody and trustee services, retail custody services, liquidity management, fund administration and asset servicing, fund distribution and global issuer services. asset servicing, fund oistrollution and global sisset services. SGSS is the 7th largest worldwide global custodian and the 2nd largest in Europe with EUR 3,327* billion of assets under custody. SGSS provides custody & trustee services for 3,321* funds and the valuation of 4,301* funds, representing assets under administration of EUR 413* billion. SGSS manages and calculates the current value of 35,000* "complex product" positions. SGSS also ranks among the European leaders in stock option management.

www.sg-securities-services.com Follow us at http://twitter.com/SG_SS *at December 31, 2011

Standard Life

Standard Life Investments is a leading asset manager, committed to achieving positive long-term returns for investors through a distinctive investment philosophy and a robust process. Based in Edinburgh with

regional offices worldwide, a talented team of 346 industry professionals, backed by 490 support staff, manage assets worth over €177 billion* on behalf of a wide range of wholesale and institutional clients.

Clients can access our expertise across a broad range of asset classes, including bonds, equities, property, private equity and cash. Specialised capabilities include multi-asset and liability-driven solutions, together with absolute return strategies. Across these asset classes, Standard Life Investments demonstrates a powerful track record of long-term performance, a raft of industry awards and a reputation for delivering exceptional client service.

*Source: Standard Life Investments, as at 30 September 2010



SWIFT is a member-owned cooperative that provides the communications platform, products and services to connect more than 10,000 banking organisations, securities institutions and corporate customers in 210 countrie

Institutions and copied discinces in 210 countries.

SWIFT enables its users to exchange automated, standardised financial information securely and reliably, thereby lowering costs, reducing operational risk and eliminating operational inefficiencies. SWIFT also operational risk and eliminating operational inefficiencies. SWIFT also brings the financial community together to work collaboratively to shape market practice, define standards and debate issues of mutual interest. SWIFT has a strong presence in the investment funds industry and provides comprehensive coverage throughout the funds transactional lifecycle facilitating straight-through-processing (STP) in funds as well as securities, treasury and payments. SWIFTs value proposition to the funds industry includes the launch of comprehensive fund messaging standards, allowing investment managers, distributors, and administrators to reduce presented and size, whilst enhapering realbelitive are species and size, whilst enhapering realbelitive are species and size. operational costs and risks, whilst enhancing scalability and service levels. For more information, please refer to our website http://www.swift.com/funds



UBS Global Asset Management is a business division of UBS, UBS Global Asset Management is a large scale asset manager with well diversified businesses across regions,

capabilities and distribution channels. It offers investment capabilities and investment styles across all major traditional and alternative asset classes These include equity, fixed income, currency, hedge fund, real estate and infrastructure investment capabilities that can also be combined in multi-asset strategies. The fund services unit provides professional services for

traditional investment funds and alternative funds. Invested assets totalled some EUR 447 billion at 31 December 2010. The firm is a leading fund house in Europe, the largest mutual fund manager in Switzerland[1] and one of the largest fund of hedge funds and real estate investment managers in the world.

With around 3,500 employees, located in 24 countries, we are a truly global firm. Our main offices are in London, Chicago, Frankfurt, Hartford, Hong Kong, New York, Paris, Sydney, Tokyo, Toronto and Zurich. [1] Source: Lipper FundFlows Insight Report (as at 31 December 2010)

NELLINGTON MANAGEMENT Wellington Management is an investment adviser to more than 1,850 institutions in over 50 countries. Our mission as a firm is simple: to exceed

the investment objectives and service expectations of our clients around the world. With US\$598 billion in client assets under management, we offer a broad range of equity, fixed income, alternative, and multi-asset investment approaches. We are a globally integrated firm community of investment professionals. Our most distinctive strength is our proprietary research, which is shared across all areas of the organization. We have offices in the US. Europe. Asia, and Australia. Figures as of September 30, 2010.

Associate Sponsors



DCI is an independent asset management firm specializing in corporate credit strategies. The firm as started in 2004 by individuals with a long history of innovation in finance. Their achievements include the creation of the first equity index fund (Wells

Fargo) as well as the first default probability and credit portfolio model (KMV)

DCI strategies arise from these same foundations:

- the benefits of broad scale diversification, and
- precise measures of default risk and valuation using equity market information.

The objective behind the DCI strategies is to produce well diversified portfolios with low volatility and consistent alpha.

SAL. OPPENHEIM

The name Sal. Oppenheim jr. & Cie.

has stood for exclusive services in the comprehensive management of private and institutional assets for more than 220 years. By combining tradition with innovation, we offer individual advice focusing on continuity in conjunction with the range of services of a modern asset management company. Sal. Oppenheim has been part of Deutsche Bank Group since 2010 and operates as an independent private bank within the Deutsche Bank Group.

In Luxembourg, since being founded in 1988, our focus has been on the fund business for institutional clients, Family offices and independent asset managers

We provide support in Luxembourg for around 175 funds with assets under management totalling approximately € 13 billion (as at December 2011).

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STATE STREET.

State Street Corporation (NYSE: STT) is one of the world's leading providers of financial services to institutional investors including investment servicing, investment management and investment research and trading. With \$21.8 trillion in assets under custody and administration and \$1.9 trillion* in assets under

management at December 31, 2011, State Street operates in 29 countries and more than 100 geographic markets.

For more information, visit State Street's web site at www.statestreet.com

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European Fund Administration S.A. (EFA) is an independent company servicing investment funds, unit-linked insurance products, private equity funds, real estate funds, hedge funds and funds of hedge funds.

With 220 clients, representing 2,727 funds worth over €85 billion, and working in collaboration with 96 custodians and 8 prime brokers, EFA is the leading provider of administration services to third parties in Luxembourg, the largest centre for pan-European and global distribution of investment funds

Its range of services includes: Net Asset Value calculation, bookkeeping and portfolio valuation, transfer agent and registrar services, fiscal services, compliance and risk management, performance measurement and attribution, domiciliation and reporting solutions.

Its clients are investors, fund promoters, management companies, custodians, insurance companies, pension funds, corporations, private bank, wealth managers and family offices.

EFA is present in Luxembourg and in Paris (via EFA France). More information is available at www.efa.eu.

Coffee House Sponsored By



Established in 2005, ChesterWood International specialises in executive search for senior level front-office and technology professionals in asset management and wealth management.

The Asset Management practice has comprehensive market and product knowledge, with a focus on traditional asset management, multi-management and alternative asset management.
We provide a truly bespoke service to clients globally and the success of

our approach is underpinned by our dedication to research. We have international research teams across our offices in London, Geneva, New York and Singapore, from search and industry backgrounds. At ChesterWood International we take a consultative approach to every

As cliestervicus international we also as consistative approach to every search we conduct, following a process that is transparent, ethical and ultimately valued by those we represent. 2010 and 2011 witnessed global exponential growth for ChesterviVood International; this will continue throughout 2012 with the opening of offices in San Francisco and Miami.

Emerging Markets Summit Sponsored By

EAST CAPITAL East Capital is a leading independent asset manager specialised in the

asset manager specialised in the emerging markets of Eastern Europe and China, with USD 4.4 billion in AUM in public and private equity. Our investment universe ranges across Central, Southeastern and Eastern Europe, Russia and other countries of the CIS, and China, We

Eastern Europe, Russia and other countries of the Lis, and China. We put strong emphasis on our own on-the-ground analysis, which allows us to invest outside the benchmarks, as we believe that benchmarks rarely reflect the underlying economies of emerging markets.

Our product offering contains a wide range of country and regionally focused funds including our flagship strategies, the award-winning UCITS compliant East Capital Eastern European Fund, East Capital Russian Fund and East Capital China East Asia Fund.

East Capital has offices in Stockholm, Moscow, Kyiv, Hong Kong, Tallinn, Paris, Oslo and Shanghai. The company is and will remain an independent company, with founders and owners active at senior management level.

Distribution Summit Sponsored By

BLACKROCK*

BlackRock is one of the largest independent, global investment managers. With deep roots in every region across the globe, some 100 investment teams in 27 countries share their best thinking to gain the insights that can change outcomes. And, with a passion to understand risk in all its forms, BlackRock's 1,000+ risk professionals dig deep to find the numbers behind the numbers and bring clarity to the most daunting financial challenges. It's why many of the word's largest pension funds and insurance companies trust BlackRock to understand their unique objectives and why financial advisers and investors partner with BlackRock to help them build the more dynamic, diverse portfolios these times require. BlackRock has built its offering around its clients' greatest needs: providing breadth of capabilities - and depth of knowledge – across active and passive strategies, including iShares@ ETFs. This is combined with a singular focus on delivering strong, consistent performance and an ability to look across asset clas geographies and investment strategies to find the right solutions.

Welcome Beach Party Sponsored By



Arendt & Medernach is a leading, independent, full-service law firm with its

erend to medernath had office in Luxembourg. The firm's international team of more than 290 legal professionals provides services to clients from offices in Luxembourg, Brussels, Dubai, Hong Kong, London and New York.



We are a leading service and software provider to the global investment fund industry, working with fund managers and administrators around the world to aggregate, format, and disseminate their fund data and reporting documents. We offer fully integrated solutions, which free up our clients' time and resources, enabling them to concentrate on their core business.



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Summit

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